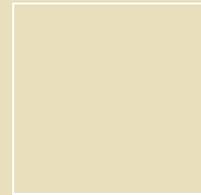


Capital Requirements for Downgraded Securities - Direct Credit Substitutes

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Direct Credit Substitute – Definition

Appendix A Section 4 (a)(4)(iii)

- An arrangement in which a bank assumes, in form or in substance credit risk associated with an on- or off-balance sheet asset or exposure that was not previously owned by the bank and the risk assumed by the bank exceeds the *pro rata* share of the bank's interest in the third-party asset.
- Under the risk-based capital rules, the definition of a direct credit substitute explicitly includes items such as purchased subordinated asset- and mortgage-backed securities (and CDOs)
- Senior positions in ABS and MBS structures do not meet the definition of a direct credit substitute (because it does not absorb losses before another designated senior tranche)





Non-Agency Mortgage Backed Securities

Pre 3Q 2007

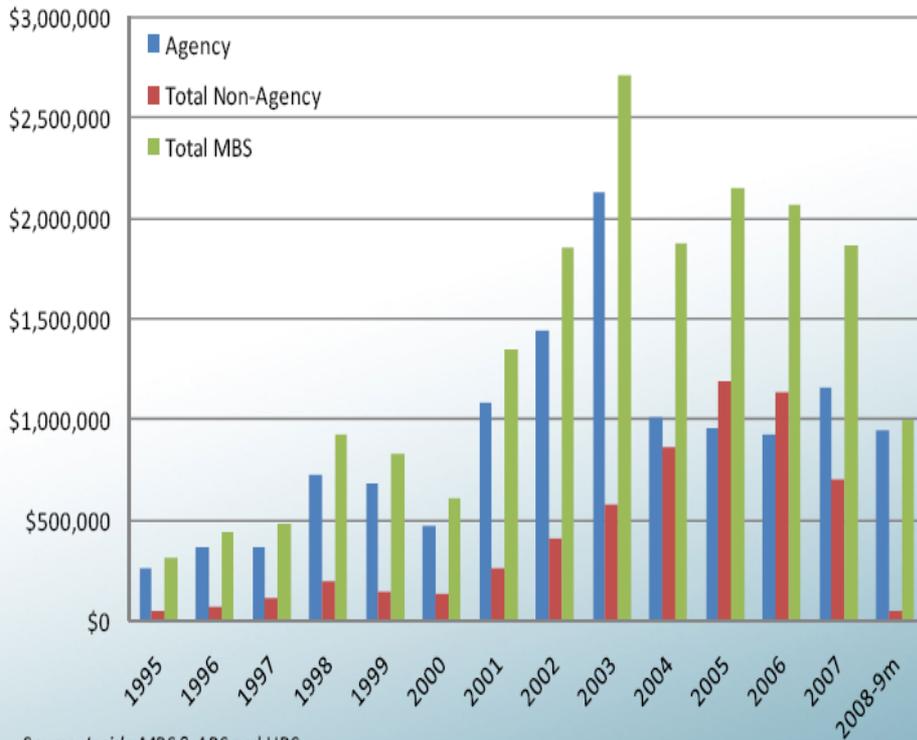
- Yields exceeded comparable government agency products
- Volume of securitized product indicated significant liquidity
- Favorable risk-based capital treatment

Post 3Q 2007

- Opportunists saw spreads over comparable agencies increase
- Seasoned AAA paper could be purchased at significant discounts
- Opportunists thought that spreads were due to short term liquidity issues

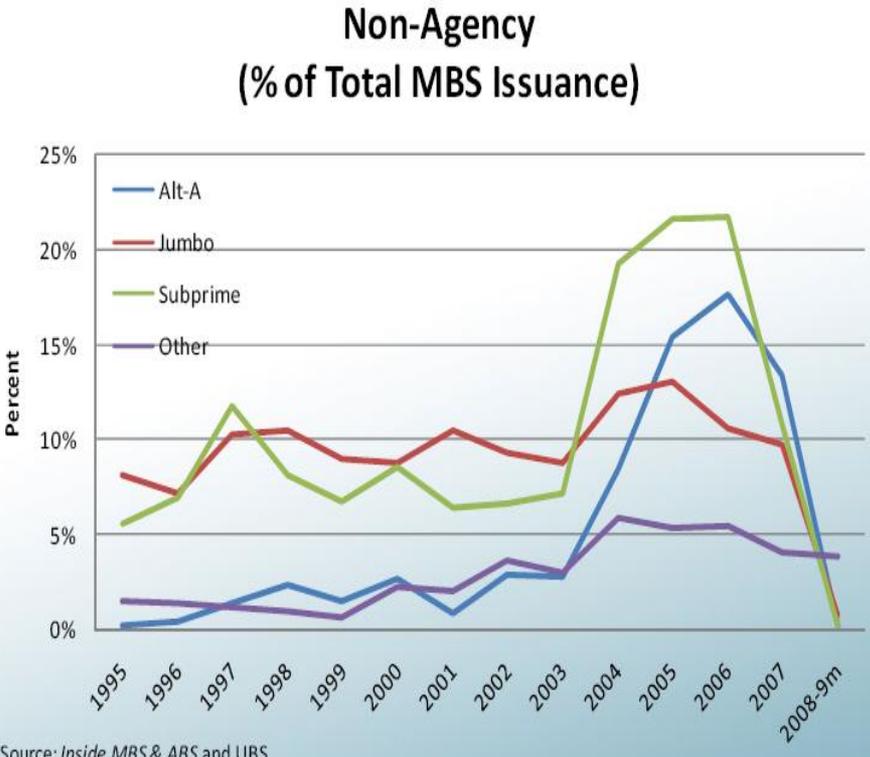


Gross MBS Issuance



Source: Inside MBS & ABS and UBS

Non-Agency MBS Issuance

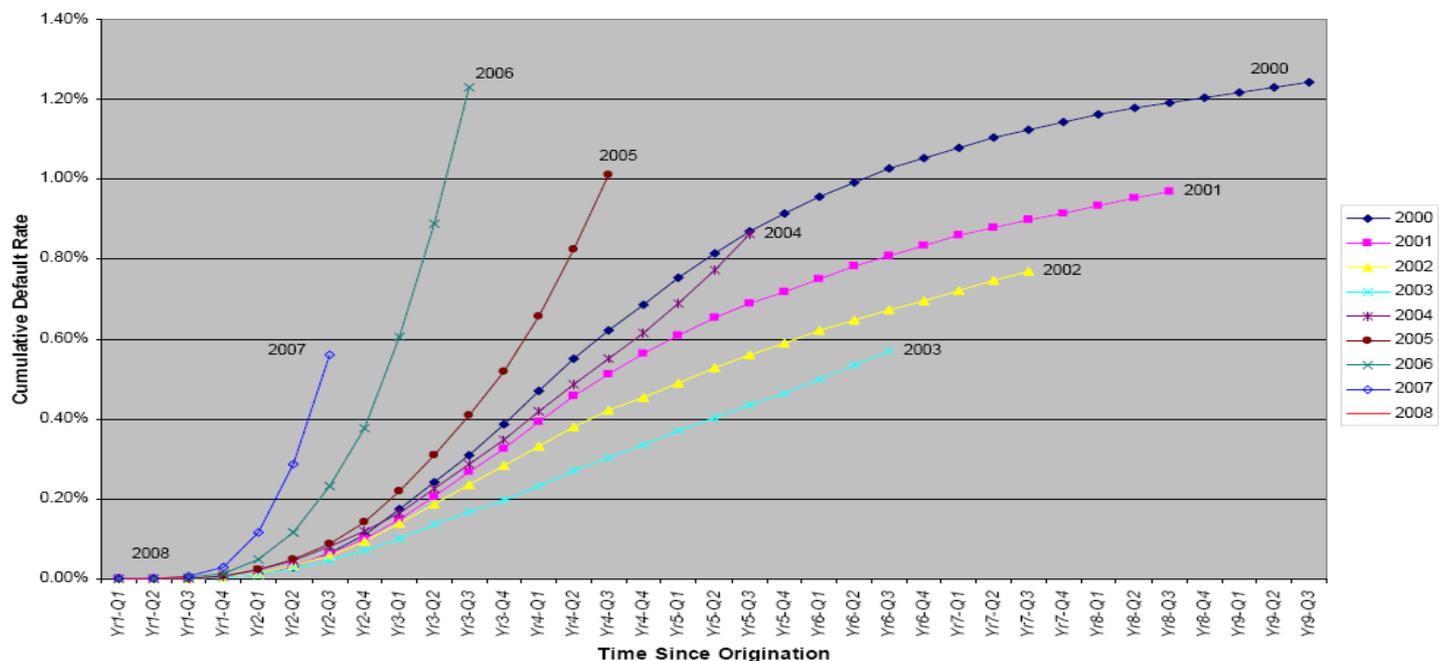


Source: Inside MBS & ABS and UBS

Cumulative Default Rates by Vintage



Overall Cumulative Default Rates - Overall Originations from 2000 through 2008 Q3



Note: Cumulative default rates include loans that have been liquidated other than through voluntary pay-off or repurchase by lenders and include loan foreclosures, preforeclosure sales, sales to third parties and deeds in lieu of foreclosure.

Consistent with industry trends, 2006 and 2007 vintages performing poorly. Defaults for the 2008 vintage through 2008 Q2 have been negligible.

Data as of September 30, 2008 is not necessarily indicative of the ultimate performance and are likely to change, perhaps materially, in future periods.





Capital Requirements for Direct Credit Substitutes

- Ratings Based Approach - allows institutions to assign risk weights to ABS and MBS based on external credit ratings from NRSROs (if split, must use lowest rating)
- If the security is rated more than one category below investment grade (e.g., below BB-) or unrated, the ratings based approach would not apply.
- In this case, the risk-weighted calculation is based on the book value of the security plus the pro rata portion of all the more senior positions it supports – subject to the low level recourse rule (i.e., bank's maximum contractual exposure)
- The low level exposure rule will result in the equivalent of a dollar-for-dollar capital requirement





The Ratings Based Approach

Long-term rating category	Examples	Risk Weight
Highest or second highest investment grade	AAA, AA	20%
Third highest investment grade	A	50%
Lowest investment grade	BBB	100%
One category below investment grade	BB	200%

Example:

Capital required against a \$10 AA-rated PMBS = \$10 * 20% = \$2 * 8% = \$.16



Gross Up Approach

- The risk-weighted asset calculation for the security is based on the amortized cost of the security (if not held for trading) plus the pro rata portion of all the more senior positions in the structure which it supports – subject to the low level recourse rule
- $RWA = ((\% \text{ of subordinate tranche owned} * \text{ senior positions}) + \text{book value of bank's position}) * \text{risk-weight} (\%)$



Example: Gross Up and Dollar-for-Dollar Methodology

<p>Rating: A</p> <p>\$80</p>
<p>Rating: CCC</p> <p>\$10</p>
<p>Non-Rated</p> <p>\$10</p>

Example 1 – Gross-Up Methodology – Bank owns 100% of tranche

Bank owns 100% of CCC rated tranche (\$10)
 Risk-weighted asset calculation = $\$10 + \$80 = \$90 * 100\% = \90
 Minimum Capital charge = $\$90 * 8\% = \7.2

Risk-weighting percentage = 900% [$=\$90/\$10 * 100\%$]

Example 2 – Gross-Up Methodology – Bank owns proportion of tranche

Bank owns 50% of CCC rated tranche (Bank owns \$5 of the \$10 total tranche)
 Risk-weighted asset calculation = $\$5 + [(.50) * (\$80)] = \$45$
 Minimum capital charge = $\$45 * 8\% = \3.6
 Risk-weighting percentage = 900% [$=\$45/\$5*100\%$]

Example of Dollar-for-Dollar Capital Charge

Risk-weighted assets = $\$10 * 12.5x = \125
 Minimum capital charge = $\$125 * 8\% = \10
 Risk-weighting percentage = 1,250%





Assessing Investment Securities in the current environment

- Management should thoroughly assess and understand the following:
 - Security's position in capital structure - Credit enhancements
 - Nature and Performance of underlying Collateral
 - Changes in the structure of payments under various scenarios
 - Allocation of losses under various scenarios
 - Market & Liquidity Risk associated with instrument
 - Capital requirements - change with the quality of the asset (i.e., NRSRO ratings)

SR 98-12: “Supervisory Policy Statement on Investment Securities and End-User Derivatives Activities”

SR 04-9: “Uniform Agreement on the Classification of Assets and Appraisals of Securities held by Banks and Thrifts”





Supervisory Concerns

- Brokers are performing due diligence with limited challenges to assumptions
- High yields and depreciated values are attributed to market / liquidity risk rather than credit risk
- Lack of adequate policies, ongoing monitoring processes, and reporting to Board
- Lack of understanding of:
 - Structure
 - Capital Consequences
 - Credit Dynamics
 - Model Assumptions





Reporting Requirements: RC-R line item 50

Dollar amounts in thousands

	(Column A) Face Value or Notional Amount	(Column B) Credit Equivalent Amount	(Column C) Allocation by Risk Weight Category 0%	(Column D) Allocation by Risk Weight Category 20%	(Column E) Allocation by Risk Weight Category 50%	(Column F) Allocation by Risk Weight Category 100%	
47. Risk participations in bankers acceptances acquired by the reporting institution.....	RCON3429 0	RCONB660 0	RCONB661 0	RCONB662 0		RCONB663 0	47.
48. Securities lent.....	RCON3433 0	RCONB664 0	RCONB665 0	RCONB666 0	RCONB667 0	RCONB668 0	48.
49. Retained recourse on small business obligations sold with recourse.....	RCONA250 0	RCONB669 0	RCONB670 0	RCONB671 0	RCONB672 0	RCONB673 0	49.
50. Recourse and direct credit substitutes (other than financial standby letters of credit) subject to the low-level exposure rule and residual interests subject to a dollar-for-dollar capital requirement..	RCONB541 0	RCONB542 0				RCONB543 0	50.
51. All other financial assets sold with recourse.....	RCONB675 0	RCONB676 0	RCONB677 0	RCONB678 0	RCONB679 0	RCONB680 0	51.
	RCONB681	RCONB682	RCONB683	RCONB684	RCONB685	RCONB686	

The March 2009 Call Report instructions were updated to provide detailed examples and tables to assist in this calculation. See “Treatment of Purchased Subordinated Securities that are Direct Credit Substitutes Not Eligible for the Ratings Based Approach: beginning on page RC-R-17 of the instructions.



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