



*Alexander Hamilton*, President  
*Forbescue Whittle*, Vice President.

ESTABLISHED 1860.

*P. M. Pollard*, Cashier  
*Jas. D. Mason*, Asst. Cashier.

Capital \$200,000.

Undivided Profits \$660,000.

Banking Department.

*Petersburg Savings & Insurance Company*

*Petersburg, Virginia.*

April 20th, 1914.

Oliver J. Sands, Esq.

Richmond, Virginia.

My dear Mr. Sands:

Absence from my office has prevented my sooner acknowledging and replying to your letter of April 10th, with respect to my opinion of the qualifications of Mr. George J. Seay for the position of Manager of the Federal Reserve Bank at Richmond. I take pleasure in giving you my opinion of Mr. Seay.

Mr. Seay is a native of Petersburg. As a youth, after leaving the High School here, he entered the service of this Company as runner in its Banking Department. He passed, with very unusual activity, from one position to another in the Banking Department of this Company, being constantly promoted on account of his efficiency and faithfulness, until he became Cashier of the Company in its Banking Department; and I should add that he would have been made Cashier five or six years sooner than he was, except that his youth was supposed to be an objection. He remained Cashier of this Bank until he voluntarily resigned to become a partner of Mr. F. W. Scott, of Richmond, in the Banking business.

From my personal knowledge of Mr. Seay for many years, I say without qualification that he is a man of absolute integrity and high character, perfect habits and of great industry and energy, with an

O.J.S. 2-

efficiency, capacity and ability in banking matters which I have never seen surpassed, and rarely equalled in many men of his age. He has been successful, is highly regarded in all the communities where he is known, and, I think, is eminently qualified for the position, in connection with which you have mentioned his name,- particularly so because he is a man who is not merely efficient in routine work, but thinks and acts for himself, and is peculiarly well qualified to do original work.

I therefore recommend Mr. Seay as strongly as I can for the position of Agent or Manager of the Federal Reserve Bank in Richmond.

Yours very truly,

*Alexander Hamilton*