



March 23, 2020

Federal Reserve Bank of Richmond
Statistics/Reserve Accounts – 18th FL
Attn: Phyllis Strum
701 East Byrd Street
Richmond, Virginia 23219

Dear Ms. Strum:

Please find attached the FR-Y6 for Eagle Financial Services, Inc. for the fiscal year ended December 31, 2019.

If you have any questions or need additional information, please call me at 540-955-5226 or email me at kchappell@bankofclarke.com.

Thank you.

Sincerely,

A handwritten signature in black ink that reads "Kathleen J. Chappell". The signature is written in a cursive, flowing style.

Kathleen J. Chappell
Executive Vice President and CFO

Board of Governors of the Federal Reserve System



Annual Report of Holding Companies—FR Y-6

Report at the close of business as of the end of fiscal year

This Report is required by law: Section 5(c)(1)(A) of the Bank Holding Company Act (12 U.S.C. § 1844(c)(1)(A)); sections 8(a) and 13(a) of the International Banking Act (12 U.S.C. §§ 3106(a) and 3108(a)); sections 11(a)(1), 25, and 25A of the Federal Reserve Act (12 U.S.C. §§ 248(a)(1), 602, and 611a); and sections 113, 165, 312, 618, and 809 of the Dodd-Frank Act (12 U.S.C. §§ 5361, 5365, 5412, 1850a(c)(1), and 5468(b)(1)). Return to the appropriate Federal Reserve Bank the original and the number of copies specified.

This report form is to be filed by all top-tier bank holding companies, top-tier savings and loan holding companies, and U.S. intermediate holding companies organized under U.S. law, and by any foreign banking organization that does not meet the requirements of and is not treated as a qualifying foreign banking organization under Section 211.23 of Regulation K (12 C.F.R. § 211.23). (See page one of the general instructions for more detail of who must file.) The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, an information collection unless it displays a currently valid OMB control number.

NOTE: The *Annual Report of Holding Companies* must be signed by one director of the top-tier holding company. This individual should also be a senior official of the top-tier holding company. In the event that the top-tier holding company does not have an individual who is a senior official and is also a director, the chairman of the board must sign the report. If the holding company is an ESOP/ESOT formed as a corporation or is an LLC, see the General Instructions for the authorized individual who must sign the report.

Date of Report (top-tier holding company's fiscal year-end):

December 31, 2019

Month / Day / Year

NO LEI

Reporter's Legal Entity Identifier (LEI) (20-Character LEI Code)

Reporter's Name, Street, and Mailing Address

EAGLE FINANCIAL SERVICES, INC.

Legal Title of Holding Company

P.O. BOX 391

(Mailing Address of the Holding Company) Street / P.O. Box

BERRYVILLE

Virginia

22611

City

State

Zip Code

2 EAST MAIN STREET

Physical Location (if different from mailing address)

Person to whom questions about this report should be directed:

KRISTIN E. FOLTZ

SVP/CONTROLLER

Name

Title

540-955-5221

Area Code / Phone Number / Extension

540-955-2521

Area Code / FAX Number

KFOLTZ@BANKOFCLARKE.COM

E-mail Address

N/A

Address (URL) for the Holding Company's web page

I. BRANDON C. LOREY

Name of the Holding Company Director and Official

PRESIDENT AND CEO/DIRECTOR

Title of the Holding Company Director and Official

attest that the *Annual Report of Holding Companies* (including the supporting attachments) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and are true and correct to the best of my knowledge and belief.

With respect to information regarding individuals contained in this report, the Reporter certifies that it has the authority to provide this information to the Federal Reserve. The Reporter also certifies that it has the authority, on behalf of each individual, to consent or object to public release of information regarding that individual. The Federal Reserve may assume, in the absence of a request for confidential treatment submitted in accordance with the Board's "Rules Regarding Availability of Information," 12 C.F.R. Part 261, that the Reporter and individual consent to public release of all details in the report concerning that individual.

Brandon C. Lorey
 Signature of Holding Company Director and Official

3/23/2020

Date of Signature

For holding companies not registered with the SEC—
 Indicate status of Annual Report to Shareholders:

- is included with the FR Y-6 report
- will be sent under separate cover
- is not prepared

For Federal Reserve Bank Use Only

RSSD ID _____

C.I. _____

Is confidential treatment requested for any portion of this report submission? 0=No 1=Yes **0**

In accordance with the General Instructions for this report (check only one).

- 1. a letter justifying this request is being provided along with the report
- 2. a letter justifying this request has been provided separately ...

NOTE: Information for which confidential treatment is being requested must be provided separately and labeled as "confidential."

For Use By Tiered Holding Companies

Top-tiered holding companies must list the names, mailing address, and physical locations of each of their subsidiary holding companies below.

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City State Zip Code

Physical Location (if different from mailing address)

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City State Zip Code

Physical Location (if different from mailing address)

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City State Zip Code

Physical Location (if different from mailing address)

ANNUAL REPORT OF HOLDING COMPANIES - FR Y-6

**EAGLE FINANCIAL SERVICES, INC.
Berryville, Virginia
Fiscal Year Ending December 31, 2019**

Report Item 1: Annual reports to shareholders

The holding company is registered with the Securities and Exchange Commission.

Report Item 2a: Organization Chart

Please find attached an organization chart for the Holding Company which includes the supplemental information required by this item.

Report Item 2b: Domestic Branch Listing

Please find attached a report of domestic branches.

Report Item 3: Shareholders

- a. The following shareholder(s) owned or controlled 5% or more of the Company's common stock outstanding at December 31, 2019:

<u>Name and Address</u>	<u>Country of Citizenship</u>	<u>Number of Common Shares</u>	<u>Percentage of Common Shares Outstanding</u>
James R. Wilkins, Jr. Winchester, Virginia	USA	279,224	8.14%

- b. No other shareholder(s) owned or controlled 5% or more of the Company's common stock outstanding during the fiscal year ended December 31, 2019.

Report Item 4: Insiders

Please find attached a section of the Company's definitive proxy statement which contains some of the required information for Report Item 4. Also, please find attached a listing containing insider ownership at December 31, 2019.

Report Item 2a: Organizational Chart

Eagle Financial Services, Inc.
Berryville, Virginia
Incorporated in Virginia
No LEI

100%
Ownership

Bank of Clarke County
Berryville, Virginia
Incorporated in Virginia
5493002Z2Z7DV758IU60

Results: A list of branches for your holding company: EAGLE FINANCIAL SERVICES, INC. (1951770) of BERRYVILLE, VA.

The data are as of 12/31/2019. Data reflects information that was received and processed through 03/05/2020.

Reconciliation and Verification Steps

1. In the **Data Action** column of each branch row, enter one or more of the actions specified below
2. If required, enter the date in the **Effective Date** column

Actions

OK: If the branch information is correct, enter 'OK' in the **Data Action** column.

Change: If the branch information is incorrect or incomplete, revise the data, enter 'Change' in the **Data Action** column and the date when this information first became valid in the **Effective Date** column.

Close: If a branch listed was sold or closed, enter 'Close' in the **Data Action** column and the sale or closure date in the **Effective Date** column.

Delete: If a branch listed was never owned by this depository institution, enter 'Delete' in the **Data Action** column.

Add: If a reportable branch is missing, insert a row, add the branch data, and enter 'Add' in the **Data Action** column and the opening or acquisition date in the **Effective Date** column.

If printing this list, you may need to adjust your page setup in MS Excel. Try using landscape orientation, page scaling, and/or legal sized paper.

Submission Procedure

When you are finished, send a saved copy to your FRB contact. See the detailed instructions on this site for more information.

If you are e-mailing this to your FRB contact, put your institution name, city and state in the subject line of the e-mail.

Note:

To satisfy the **FR Y-10 reporting requirements**, you must also submit FR Y-10 Domestic Branch Schedules for each branch with a **Data Action** of **Change, Close, Delete, or Add**.

The FR Y-10 report may be submitted in a hardcopy format or via the FR Y-10 Online application - <https://y10online.federalreserve.gov>.

* FDIC UNINUM, Office Number, and ID_RSSD columns are for reference only. Verification of these values is not required.

Data Action	Effective Date	Branch Service Type	Branch ID_RSSD*	Popular Name	Street Address	City	State
OK		Full Service (Head Office)	753324	BANK OF CLARKE COUNTY	2 EAST MAIN STREET	BERRYVILLE	VA
OK		Full Service	4864509	ONE LOUDOUN BRANCH	44810 SARANAC STREET	ASHBURN	VA
OK		Full Service	5129933	BERRYVILLE- EAGLE EXPRESS BRANCH	400 MCNEIL DRIVE	BERRYVILLE	VA
OK		Full Service	853121	BOYCE BRANCH	108 WEST MAIN STREET	BOYCE	VA
OK		Full Service	4897589	EAST MARKET STREET BRANCH	504 MARKET STREET EAST	LEESBURG	VA
OK		Full Service	4541088	PURCELLVILLE BRANCH	203 HIRST ROAD	PURCELLVILLE	VA
OK		Full Service	1436530	STEPHENS CITY OFFICE	382 FAIRFAX PIKE	STEPHENS CITY	VA
OK		Full Service	3439263	50 WEST BRANCH	110 CROCK WELLS MILL DRIVE	WINCHESTER	VA
OK		Full Service	3229512	MILLBROOK BRANCH	1879 BERRYVILLE PIKE	WINCHESTER	VA
OK		Full Service	2685410	OLD TOWN CENTER BRANCH	202 NORTH LOUDOUN STREET	WINCHESTER	VA
OK		Full Service	1991075	PLEASANT VALLEY ROAD BRANCH	2555 S PLEASANT VALLEY ROAD	WINCHESTER	VA
OK		Full Service	2354408	SENSENY ROAD BRANCH	1058 SENSENY ROAD	WINCHESTER	VA
OK		Full Service	3107731	SUNNYSIDE BRANCH	1460 NORTH FREDERICK PIKE	WINCHESTER	VA

fective Date column.

Zip Code	County	Country	FDIC UNINUM*	Office Number*	Head Office	Head Office ID_RSSD*	Comments
22611	CLARKE	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
20147	LOUDOUN	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22611	CLARKE	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22620	CLARKE	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
20176-4112	LOUDOUN	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
20132	LOUDOUN	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22655	FREDERICK	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22603	FREDERICK	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22603	FREDERICK	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22601	WINCHESTER CITY	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22601	WINCHESTER CITY	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22602	FREDERICK	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	
22603	FREDERICK	UNITED STATES	Not Required	Not Required	BANK OF CLARKE COUNTY	753324	

Eagle Financial Services, Inc.

Item 4.4a - Percentage of Shares in the Holding Company

December 31, 2019

Name	Number of Shares	Percent of Class
Thomas T. Byrd	59,469	1.73%
Kathleen J. Chappell	5,492	0.16%
Cary R. Claytor	1,746	0.05%
Kaley P. Crosen	13,664	0.40%
Carl A. Esterhay	10,305	0.30%
Thomas T. Gilpin	126,760	3.70%
Mary Bruce Glaize	10,845	0.32%
Scott M. Hamberger	1,726	0.05%
John E. Hudson	15,716	0.46%
Brandon C. Lorey	5,988	0.17%
John R. Milleson	124,117	3.62%
Douglas C. Rinker	13,842	0.40%
Robert E. Sevilla	3,970	0.12%
Robert W. Smalley, Jr.	18,900	0.55%
John D. Stokely, Jr.	13,700	0.40%
Randall G. Vinson	45,504	1.33%
James R. Wilkins, Jr.	279,224	8.14%
Joseph T. Zmitrovich	4,611	0.13%
	<u>755,579</u>	<u>22.03%</u>

PROPOSAL ONE - ELECTION OF DIRECTORS

The Board of Directors of the Company is structured into three classes (I, II, and III) with one class elected each year to serve a three-year term. The term of Class II Directors will expire at the Annual Meeting. The persons named below, all of whom are currently members of the Board, will be nominated to serve as Class II Directors. If elected, the Class II nominees will serve until the 2023 Annual Meeting of Shareholders or until their successors are elected and qualified. All nominees have consented to be named and have indicated their intent to serve if elected. Those nominees receiving the greatest number of votes shall be deemed elected even though they may not receive a majority. Abstentions and broker non-votes will not be considered a vote for, or a vote against, a Director and will have no effect on the outcome of this proposal.

Certain information concerning the nominees for election at the Annual Meeting as Class II Directors is set forth below, as well as certain information about the Class III and I Directors, who will continue in office until the 2021 and 2022 Annual Meetings of Shareholders, respectively. The following biographical information discloses each Director's age, principal occupation during the last five years and the year that each individual was first elected to the Board of Directors of the Company or previously to the Board of Directors of Bank of Clarke County (the "Bank"), the predecessor to and now a wholly owned subsidiary of the Company. In addition, the following information includes the particular experiences, qualifications, attributes and skills that lead the Board to conclude that each person should serve as a Director.

The Board of Directors recommends a vote FOR the Directors nominated to serve as Class II Directors.

Class II (Incumbent directors to serve until the 2020 Annual Meeting):

Thomas T. Byrd, 74, has been a Director since 1995.

Mr. Byrd is the President and Publisher of both the Winchester Evening Star, Inc., a newspaper publishing company headquartered in Winchester, Virginia and Rockingham Publishing Company, a publishing company located in Harrisonburg, Virginia. Additionally, Mr. Byrd is a director of Winchester Cold Storage in Winchester, Virginia and a member of the Rotary Club of Winchester. Through his experiences, Mr. Byrd has developed relevant financial, accounting and compliance knowledge.

Brandon C. Lorey, 50, has been a director since 2019.

Mr. Lorey has been the President and Chief Executive Officer of both the Company and its subsidiary bank, Bank of Clarke County since July 2019. Prior to joining the Company in 2019, he served as Executive Vice President, Head of Consumer Banking of United Bank, a \$7.3 billion asset bank headquartered in Connecticut, since 2015. Previously, he served as Executive Vice President, Consumer Lending from April 2014 to June 2015, as Senior Vice President, Head of Consumer Lending from February 2013 to April 2014. Prior to joining United Bank and its predecessors, he served as Chief Credit and Lending Officer for H&R Block Bank in Kansas City, Senior Vice President at Sovereign Bank in Pennsylvania and held various roles at Chevy Chase Bank, Federal Savings Bank in Maryland, including Vice President of risk, finance, operations and direct sales.

Douglas C. Rinker, 60, has been a Director since 2006.

Mr. Rinker is the Chairman of the Board and President of Winchester Equipment Company, an equipment sales, rental and service company in headquartered in Winchester, Virginia. Additionally, Mr. Rinker currently serves on the Frederick County Economic Development Authority. As the chief executive officer of a successful company, Mr. Rinker provides the Board with valuable insight and guidance on the issues of corporate strategy, business community growth and risk management. Additionally, Mr. Rinker has demonstrated his commitment to the community by assisting several community and civic organizations.

John D. Stokely, Jr., 67, has been a Director since 2006.

Mr. Stokely is the President and owner of Cavalier Land Development Corp., a real estate development company in Oakton, Virginia and is a former President of the Northern Virginia Building Industry Association and the Home Builders Association of Virginia. Mr. Stokely is also a former Chairman and a current Trustee of Shenandoah University as well as a Trustee of the University of Virginia School of Engineering and Applied Science. His broad experience and perspective as an entrepreneur brings to the Board a substantial resource with respect to finance, strategic planning and corporate governance.

Class I (Incumbent directors to serve until the 2022 Annual Meeting):

Thomas T. Gilpin, 67, has been a Director since 1986.

Mr. Gilpin is the Chairman of the Board of both the Company and the Bank. He is the President of Lenoir City Company, a real estate investment company in Winchester, Virginia. He is also President of Clarco Corporation, which operates as Northside Lanes, a bowling center in Winchester, Virginia. He is also a Board member for Valley Health System. Mr. Gilpin's broad experience provides the Company leadership and consensus-building skills to guide the Board through critical discussions regarding its current challenges and future strategic initiatives.

Scott M. Hamberger, 48, has been a Director since 2016.

Mr. Hamberger is the President and CEO of Integrus Holdings, Inc. where he has been employed since founding the company in 1993. Integrus' flagship business, Fortessa Tableware Solutions, is a recognized global leader in commercial foodservice and upscale consumer tableware. As an entrepreneur and executive, Mr. Hamberger brings analytical ability and leadership skills to his role as Director. Additionally, by living and operating a business in the Company's area of operations, Mr. Hamberger is able to help identify the needs of the Company's customers and potential customers.

John R. Milleson, 63, has been a Director since 1999.

Mr. Milleson had been the President and Chief Executive Officer of both the Company and the Bank from 1999 to July 2019. From 1997 to 1999, he was Executive Vice President and Secretary-Treasurer of the Company and Executive Vice President and Chief Administrative Officer of the Bank. He brings operational risk management and financial accounting knowledge.

Robert W. Smalley, Jr., 68, has been a Director since 1989.

Mr. Smalley is the President of Smalley Package Co., Inc., a company focused on real estate management in Berryville, Virginia. He is also the Vice Chairman of Loudoun Mutual Insurance Company, a property and casualty insurance provider in the State of Virginia. Mr. Smalley's institutional knowledge and longstanding board service make him a distinctively qualified member of the board.

Class III (Nominees to be elected to serve until the 2021 Annual Meeting):

Deborah E. Addo, 59, has been a Director since 2020.

Ms. Addo is the President of Inova Loudoun Hospital (ILH). ILH is Northern Virginia's leading nonprofit healthcare provider, employing more than 18,000 team members and serving more than 2 million individuals annually through an integrated network of hospitals, primary and specialty care practices, emergency and urgent care centers, outpatient services and destination institutes such as the Inova Heart and Vascular Institute, Inova Schar Cancer Institute and Inova Neuroscience and Spine Institute. Ms. Addo was named President of ILH after serving as CEO of Inova Mount Vernon Hospital for nearly three years. Before joining Inova in June 2014, Ms. Addo served as the chief operating officer and senior vice president of Meritus Health in Hagerstown, the largest healthcare provider in Western Maryland. Ms. Addo has not yet been named to any committees of the Board of Directors.

Mary Bruce Glaize, 64 has been a Director since 1998.

Mrs. Glaize is a retired educator and local volunteer. She currently serves on the finance committee of the Board of Shenandoah University and is a member of the Garden Club of Virginia Partnership for Parks. Additionally, Mrs. Glaize is a founder and trustee emerita of the Shenandoah Valley Discovery Museum. Her involvement in the communities in which the Company operates allows her to identify the needs of the Bank's customers and potential customers.

Cary R. Nelson, 45, has been a Director since 2018.

Ms. Claytor is the President of H.N. Funkhouser & Company, a local family owned petroleum company that operates in the Northern Shenandoah Valley of Virginia. Ms. Claytor is a native of the Winchester/Frederick County, Virginia area. She is a Certified Public Accountant with a Bachelor of Science degree from the University of Richmond. Additionally, Ms. Claytor is the President-Elect of the Winchester Rotary Club and is a board member of the Mount Hebron Cemetery. Her business experience and skill set are valuable resources to the Company in both her role on the Board of Directors and the Company's Audit Committee.

Randall G. Vinson, 73, has been a Director since 1985.

Mr. Vinson is a retired Pharmacist and previous Owner of Berryville Pharmacy in Berryville, Virginia. Mr. Vinson brings an entrepreneurial perspective as well as an understanding of the importance of oversight and risk management.

James R. Wilkins, Jr., 74, has been a Director since 1998.

Mr. Wilkins is the Vice President of Silver Lake Properties, Inc. and JRW Properties and Rentals, Inc. and a member of Silver Lake, LLC, Wilkins Investments, L.P. and Wilkins Enterprises, L.P. These entities are real estate development and management companies in Winchester, Virginia. He is a member of Shenandoah University's Board and Trustees and a member of the Board of Winchester Equipment Company. He is also a former Board member for Winchester Medical Center Board of Trustees. Until May 2005, Mr. Wilkins was President of Wilkins ShoeCenter, Inc., a footwear retailer in Winchester, Virginia. As a former board member of a public financial institution, Mr. Wilkins brings significant expertise in the areas of management, strategic planning and business development.

Executive Officers Who Are Not Directors

Kathleen J. Chappell, 53, has served as Senior Vice President and Chief Financial Officer of the Company and the Bank since January 2009. From 2005 to 2008 she served as Senior Vice President and Chief Financial Officer of Middleburg Financial Corporation.

Kaley P. Croson, 54, has served as Senior Vice President and Human Resources Director since 2008. Ms. Croson served as Vice President of Human Resources from 1999 to 2008.

Carl A. Esterhay, 64, has served as Senior Vice President and Senior Trust Officer of the Bank since 2014. From 2012 to 2013 he served as Senior Vice President/Wealth Management Market Manager for Regions Financial Corporation. Mr. Esterhay served as Senior Vice President/Senior Trust Team Manager for Wells Fargo Wealth Management from 2009 to 2011.

John E. Hudson, 62, has served as Senior Vice President and Marketing Director of the Bank since 2003. Mr. Hudson served as Vice President and Marketing Director of the Bank from 1994 to 2003.

Joseph T. Zmitrovich, 50, has served as Senior Vice President and Chief Lending Officer of the Bank since August 2016. From 2015 to July 2016 he served as Market President of the Southern Pennsylvania region for BB&T. From 2008 to 2015 he served as Senior Vice President and Commercial Executive for Susquehanna Bank.

Report Item 4: Insiders

- Additional Information: (1) Names and Addresses
 (2) Title/Position with Holding Company
 (3) Ownership in any Company Subsidiaries
 (4) Ownership of 25% or more in any other entities
 (5) Position with any other company as director, trustee, partner, or executive officer

Name	Address	Title/Position with Holding Company	Ownership of Company Subsidiaries	Reportable Entities		Reportable Ownership Percentage
				Entity	Position	
Thomas T. Byrd	Berryville, Virginia	Director(1)	None	Page-Shenandoah Newspaper Corporation, Inc. Rockingham Publishing Company, Inc. Winchester Evening Star, Inc. HTB Investments LLC Mount Hebron Cemetery Thomas T Byrd Trust	President/Chairman President/CEO/Chairman President/CEO/Chairman Owner Director Owner	100% 41% 33% 100% NA 100%
Kathleen J. Chappell	Winchester, Virginia	Executive Vice President/Chief Financial Officer	None	None	None	N/A
Cary R. Claytor	Winchester, Virginia	Director(1)	None	Commercial Fuel, LLC KVC, LC Robert H. Claytor Trust Rest Church LLC Mount Hebron Cemetery	Member Member Member Member Director	50% 35% 50% 50% NA
Kaley P. Crosen	Winchester, Virginia	Executive Vice President/Chief Human Resources Officer	None	RentatHouz LLC	Member	50%
Thomas T. Gilpin	Boyce, Virginia	Director(1)	None	Mountaineer Properties II, LLC Valley Health Systems Board of Trustees Winchester Frederick Industrial Parks Association	Partner Trustee Member	50% N/A NA
Carl A. Esterhay	Winchester, Virginia	Executive Vice President/Senior Trust Officer	None	None	None	N/A
Mary Bruce Glaiize	Winchester, Virginia	Director(1)	None	Shenandoah University Board of Trustees	Trustee	N/A
Scott M. Hamberger	Ashburn, Virginia	Director(1)	None	Familias, LLC Integrus Holdings, Inc. Fortessa Tableware Solutions, LLC Sterling Restaurant Supply, LLC Fortessa Tableware Solutions Canada, Inc. Eschenbach USA, Inc. Dominion Tableware, LLC Fortessa (Asia) LTD Rental Resource Partners LLC (RRP) GCC Operations, FZE Dominion Solutions, LLC	Vice President/Secretary President/Secretary/CEO President/Secretary/CEO President/CEO Director President/Secretary CEO Director President/CEO Manager Manager	48% 25% 25% 25% 25% 25% 25% 25% 25% 25%
John E. Hudson	Berryville, Virginia	Executive Vice President/Chief Marketing Officer	None	None	None	N/A
Brandon C. Lorey	Purcellville, Virginia	President/Chief Executive Officer/Director(1)	None	None	None	N/A
John R. Milleson	Berryville, Virginia	Director(1)	None	None	None	N/A
Douglas C. Rinker	Winchester, Virginia	Director(1)	None	K.D. LLC Winchester Equipment Company, Inc.	Member Chairman/President/Director	50% N/A
Robert E. Sevilla	Leesburg, Virginia	Director(1)	None	None	None	N/A
Robert W. Smalley, Jr.	Berryville, Virginia	Director(1)	None	Cabin Properties, Inc. Smalley Properties, LLC Loudoun Mutual Insurance Company Smalley Agreement Glassell B Smalley Trust	Partner Member Vice Chairman/Director Owner Owner	25% 25% N/A 25% 25%
John D. Stokely, Jr.	Oakton, Virginia	Director(1)	None	Cavalier Land Development Corporation Jimi Thang, LLC Home Builders Association of Virginia National Association of Home Builders Shenandoah University Board of Trustees University of Virginia School of Engineering and Applied Science Patricia C Maconas Trust James W Todd Dynasty Trust Anna L Stokely Trust	President Manager Director Director Chairman/Trustee Trustee Trustee Trustee Trustee	100% 40% N/A N/A N/A N/A N/A N/A N/A
Randall G. Vinson	Berryville, Virginia	Director(1)	None	None	None	N/A
James R. Wilkins, Jr.	Winchester, Virginia	Director(1)	None	JRW Properties and Rentals, Inc. Poor House Land LLC Round Hill Crossing, LLC Silver Lake Properties, Inc. Silver Lake LLC Wilkins Enterprises LP Wilkins Shoe Center Profit Sharing Plan James R. Wilkins Jr. Trust James R. Wilkins Charitable Trust Wilkins Investments LP Winchester Equipment Company, Inc. Shenandoah University Board of Trustees	Vice President Stockholder Stockholder Vice President Vice President Limited Partner Trustee Trustee Trustee Partner Director Trustee	45% 25% 25% 50% 25% 49% N/A N/A N/A 52% N/A N/A
Joe T. Zmitrovich	Reston, Virginia	Executive Vice President/Chief Revenue Officer	None	None	None	N/A

(1) Director of Eagle Financial Services, Inc. (Holding Company) and Bank of Clarke County (Subsidiary Bank).