



**LENDER MATCH MAKER & RESOURCE FAIR
EVENT FOR SMALL BUSINESSES**

**Trident Technical College
7000 Rivers Avenue
North Charleston, SC 29406**

November 29, 2012

- 8:00 – 9:00 ***Registration and Lender Appointment Sign-up***
- 9:00 – 9:15 ***Welcome***
- **Greg Davis**, Manager of Small Business Development, SC Dept. of Commerce
 - **The Honorable Chip Limehouse**, South Carolina House of Representatives
- 9:15 – 10:30 ***Accessing Capital: Business Consultant and Lender Perspective***
Interactive panel discussion addressing small business lending environment, business planning, and tips on how to present your proposals to lenders.
- Moderator: **Chuck Bundy**, Deputy Director, Small Business and Existing Industry, SC Dept. of Commerce
- Panelist:
- **Sharon Brennan**, Executive Director – Local Development Corporation (LDC), Telephone: 843-724-3704, Email: Sharon@charlestonldc.com
 - **Trey Gantt**, Business Services Manager – SC Federal Credit Union, Telephone: 843-569-4961, Email: Tgantt@scfederal.org
 - **James Holland**, Senior Vice President – Southcoast Community Bank, Telephone 843-216-3115, Email: jholland@southcoastbank.com
 - **Karen Schrade**, Business Banking Client Manager – First Federal Bank, Telephone: 843-556-9035, Email kschrade@firstfederal.com
 - **McLean Wilson**, Vice President – SouthStar Capital, Telephone: 800-763-3021 Ext. 112, Email: mwilson@southstarcapital.com
- 10:30 – 10:45 ***Break***
- 10:45 – 12:00 ***Success During a Recession: Peer-to-Peer Panel***
Fellow small business owners share how they have overcome various barriers and continue to grow and maintain successful business.
- Moderator: **Gregg White**, Lead Lender Relation Specialist, U.S. Small Business Administration
- Panelists:
- **Daniel Russell-Einhorn**, Owner, Affordabike / Bilda Bike, Charleston, SC
 - **Karen Elsey**, Co-Owner & Operator, Laura Alberts Tasteful Options, Daniel Island, SC
 - **Polly Epstein**, President, Daniel Island Woodworks, North Charleston, SC
 - **Manny Gonzales**, Owner, Tiger Lily Florist, Charleston, SC
 - **Wayne Koeckeritz**, Owner, Food Waste Disposal, Johns Island, SC
- 12:00 – 12:45 ***Lunch / Complete Lender Appointment Sign-up / Networking***
- 12:45 – 3:00 ***Small Business Matchmaking: Lender/Business Counselor Meetings***
Small Business owners will have an opportunity to meet with area lenders, resources partners and non-banking sources of capital.

SPONSORS:



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PARTNERS:

