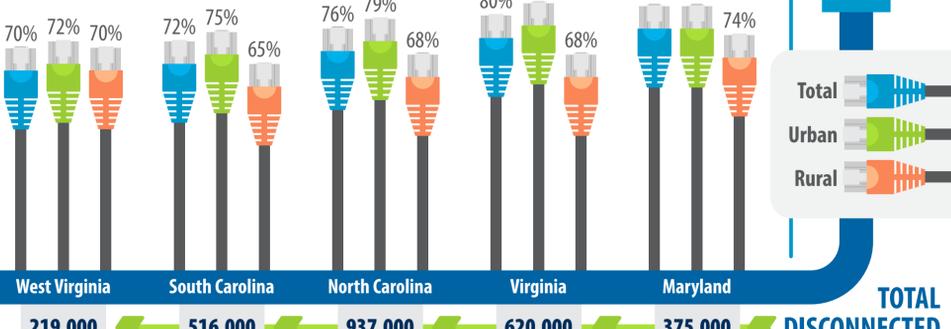


# CONNECTING RURAL HOUSEHOLDS TO BROADBAND: BARRIERS AND MODELS FOR PUBLIC INTERVENTION

## THE PROBLEM

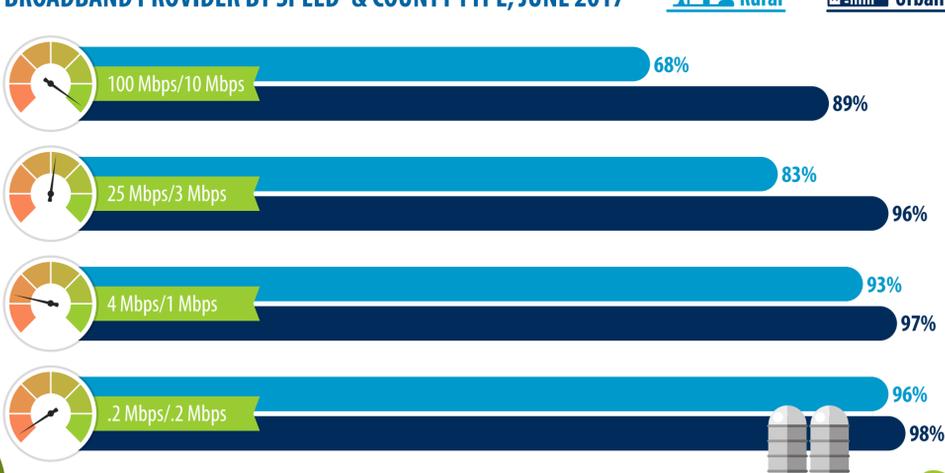
A smaller share of rural households in the 5th District are connected to the internet, compared with urban areas.

### HOUSEHOLDS WITH BROADBAND SUBSCRIPTION BY COUNTY TYPE<sup>1</sup>, 2017



### HOUSEHOLDS IN 5TH DISTRICT WITH ACCESS TO NON-SATELLITE BROADBAND PROVIDER BY SPEED<sup>2</sup> & COUNTY TYPE, JUNE 2017

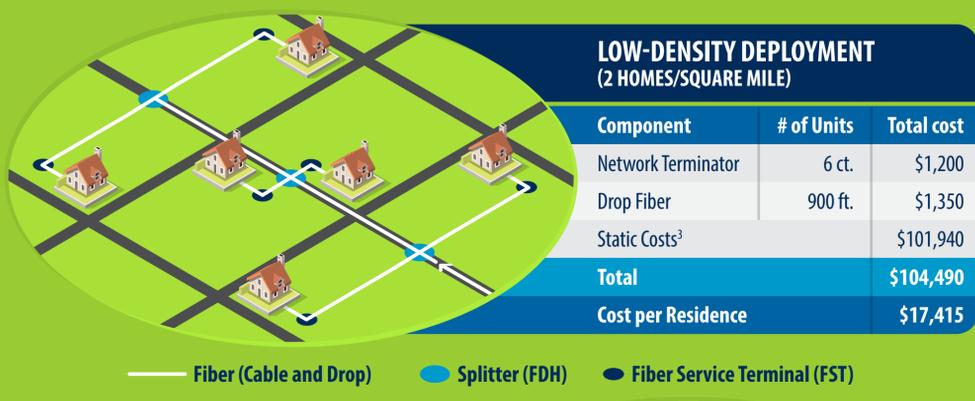
Rural Urban



Uptake is slower partly because many rural areas do not have access to providers of high-speed internet.

## MAIN BARRIER TO BROADBAND: COST

The main impediment to greater access to faster broadband options in rural areas is **cost**. It is more expensive for companies to extend broadband infrastructure to less-populous areas. Consider the following hypothetical communities:



### MEDIUM-DENSITY DEPLOYMENT (8 HOMES/SQUARE MILE)

Component	# of Units	Total cost
Network Terminator	24 ct.	\$4,800
Drop Fiber	2,400 ft.	\$3,600
Static Costs <sup>3</sup>		\$101,940
<b>Total</b>		<b>\$110,340</b>
<b>Cost per Residence</b>		<b>\$4,597<sup>50</sup></b>



## POSSIBLE SOLUTIONS FOR BROADBAND ACCESS EXPANSION IN RURAL COMMUNITIES

Options for broadband expansion in rural communities differ by cost and effectiveness.<sup>4</sup>

Technology	Definition	Cost to Connect (Rural)	Max Download Speed	Potential Limitations
Wireless — 6MHz TV White spaces	Internet using parts of broadcast TV spectrum	\$10B–\$15B	33 Mbps	Shares TV airwaves, possibly limiting speed and requiring FCC rule compliance
Wireless — 700 MHz Fixed	Internet using a stationary radio link	\$15B–\$25B	1,000 Mbps	Shares airwaves with other technologies, possibly limiting speed
Wireless — 2,500 MHz 4G LTE	Internet using a high-frequency radio link	\$25B–\$40B	100 Mbps	Only cost-effective in areas with over 200 people/sq. mile
Satellite	Internet using satellite signals	\$30B–\$45B	100 Mbps	Data usage limitations, higher latency and higher consumer costs
Fiber-to-home	Internet using fiber optic technology	\$45B–\$65B	1,000 Mbps	Higher upfront construction costs and delays

## POTENTIAL PARTNERS

There are numerous different potential players in broadband development projects:

### FUNDERS

Institutional Investors  
Venture Capitalists  
Angel Investors  
Governments  
Opportunity Zone Funds  
Financial Institutions<sup>5</sup>  
Philanthropy

### DEVELOPERS & OPERATORS

Local Governments  
Internet Service Providers  
Nonprofit Consortia  
Cooperatives

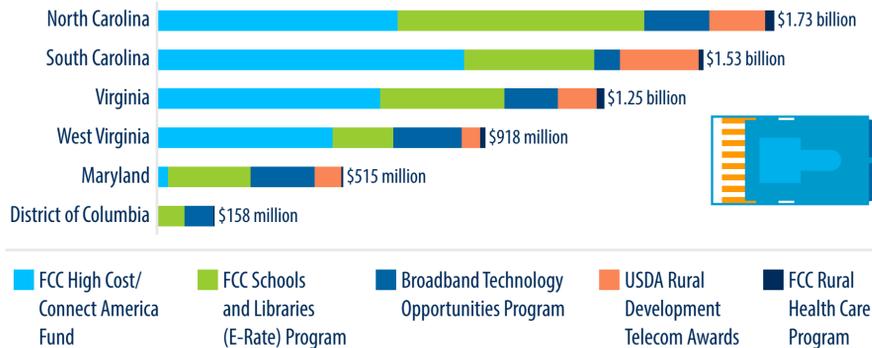
### STAKEHOLDERS

Residents  
Educational Institutions  
Health Care Providers  
Businesses  
Nonprofits  
Government Agencies

## BROADBAND FUNDING

The federal government is the largest single funder of broadband infrastructure projects in the 5th District, supporting **\$6.09 billion** in investments between 2009 and 2016.

### FEDERAL SUPPORT<sup>6</sup> FOR BROADBAND INFRASTRUCTURE EXPANSION, FY09–16



## MODELS FOR PUBLIC BROADBAND EXPANSION

Local governments in particular can assume different roles in broadband projects:

		5th District Example	
		Location	Technology
	<b>PUBLIC POLICY:</b> Changing regulations and plans to encourage private broadband development	Jackson County, NC	N/A
	<b>INFRASTRUCTURE ONLY:</b> Providing conduit and dark fiber services to local organizations and ISPs	Holly Springs, NC	Fiber
	<b>PUBLIC-PRIVATE PARTNERSHIP (P3):</b> Partnering with one or more private organizations to plan, fund, build and maintain a network	Westminster, MD	Fiber
	<b>PUBLIC SERVICES PROVIDER:</b> Connecting public organizations with fiber or wireless technology	Virginia Beach, VA	Fiber
	<b>OPEN ACCESS:</b> Opening publicly owned fiber optic networks to private service providers	Danville, VA	Fiber
	<b>RETAIL PROVIDER (BUSINESS ONLY):</b> Offering internet services to business and industrial districts	Allegany County, MD	Fixed Wireless
	<b>RETAIL PROVIDER (RESIDENT &amp; BUSINESS):</b> Offering internet services to all residents	Wilson, NC	Fiber

For more information, visit:

[https://www.richmondfed.org/community\\_development](https://www.richmondfed.org/community_development)

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### ENDNOTES

<sup>1</sup> For this infographic, urban areas are defined as counties in metro areas with 1 million or more residents (USDA Rural Urban Continuum Code (RUCC) 1) or any county in a metro area with 250,000 to 1 million residents (RUCC 2). Rural/smaller towns are those in RUCC categories 3–9. For more information about the USDA RUCC, please see <https://www.ers.usda.gov/data-products/rural-urban-continuum-codes.aspx>.

<sup>2</sup> 25 Mbps download/3 Mbps upload is the FCC-defined benchmark broadband speed.

<sup>3</sup> Static Costs include fiber service terminal, trenching, splitter cabinet and splitter cord.

<sup>4</sup> DSL technology not included because its average download speeds are below the FCC benchmark threshold of 25 Mbps/3 Mbps.

<sup>5</sup> Bank investment in broadband infrastructure for low- and moderate-income communities may qualify for Community Reinvestment Act (CRA) credit.

<sup>6</sup> The High Cost, Schools and Libraries and Rural Health Care Programs are part of the FCC's Universal Service Fund.

### GENERAL SOURCES

#### The Problem:

Tom Barkin, "Moving the Needle in Rural Communities," Speech to the Virginia Governor's Conference on Agricultural Trade, March 5, 2019; U.S. Census Bureau, American Community Survey 5-Year Estimates, 2013–2017; Steve G. Parsons and James Stegeman, "Rural Broadband Economics: A Review of Rural Subsidies," Costquest Associates (2018); FCC Open Data, "Area Table June 2017," Accessed March 1, 2019; Microsoft, "A Rural Broadband Strategy: Connecting Rural America to New Opportunities," (2017).

#### Barriers to Broadband:

Steve G. Parsons and James Stegeman, "Rural Broadband Economics: A Review of Rural Subsidies," Costquest Associates (2018); Doug Brake, "A Policymaker's Guide to Rural Broadband Infrastructure," Information Technology & Innovation Foundation (2017); Iowa State Association of Counties, "Broadband Challenges," (2016).

#### Solutions for Broadband Access Expansion in Rural Communities:

Wolfgang Bock et al., "The Economic Case for Bringing Broadband to the Rural US," The Boston Consulting Group (2018); "USDA Rural Development 2016 Progress Report," U.S. Department of Agriculture (2017); BroadbandUSA, "Grants Awarded," (2019); Rural Health Care Program Funding Commitments, FY2009–FY2016, Universal Service Administrative Co.

#### Models for Public Broadband Expansion:

John Honker, "Seven Models for Community Broadband," Broadband Communities Magazine (2016); "Municipal Broadband Case Studies & Benchmarking Analysis," Magellan Advisors; Wolfgang Bock et al., "The Economic Case for Bringing Broadband to the Rural US," The Boston Consulting Group (2018).