Appendix: CDFI Response Profiles by Geography

These profiles provide an overview of CDFI responses in the Fifth District and in each of the Southeastern states included in the survey. Results reported vary based on the sample size of the respective state, and capitalization data is only reported for states with more than 10 observations. Due to data limitations, not all CDFI headquarters are represented on state-level maps. All data in this appendix come from the Federal Reserve Bank of Richmond’s 2015 Survey of CDFIs in the Southeast.

**FIFTH DISTRICT**
The Fifth Federal Reserve District comprises the District of Columbia, Maryland, North Carolina, South Carolina, Virginia and most of West Virginia, and is served by the Federal Reserve Bank of Richmond.

Number of respondent CDFIs: 58
Total number of CDFIs: 76
Response rate: 76.3%

<table>
<thead>
<tr>
<th>CDFI Geographic Service Provision in the Fifth District</th>
<th>Number of Respondent CDFIs</th>
</tr>
</thead>
<tbody>
<tr>
<td>National</td>
<td>8</td>
</tr>
<tr>
<td>Multistate</td>
<td>13</td>
</tr>
<tr>
<td>Single state</td>
<td>13</td>
</tr>
<tr>
<td>Multicounty</td>
<td>10</td>
</tr>
<tr>
<td>Single county</td>
<td>4</td>
</tr>
<tr>
<td>Multicity</td>
<td>2</td>
</tr>
<tr>
<td>Single city</td>
<td>2</td>
</tr>
<tr>
<td>Multi-census tract</td>
<td>2</td>
</tr>
<tr>
<td>Single census tract</td>
<td>1</td>
</tr>
</tbody>
</table>

Note: Two Fifth District respondents (3.4 percent) selected “Other,” and gave no further information. One Fifth District respondent (1.7 percent) did not respond to this question.

**Source:** Survey results from the Federal Reserve Bank of Richmond’s 2015 Survey of CDFIs in the Southeast.

### Types of CDFIs

- Loan Fund: 50.9%
- Credit Union: 19.3%
- Other: 8.8%
- Bank: 8.8%
- CDC: 5.3%
- Microenterprise Fund: 3.5%

### Target Markets

- Business: 54.4%
- Housing: 52.6%
- Community Facilities: 36.8%
- Nonprofit: 35.1%
- Consumer: 33.3%
- Other: 8.8%
Top Five Products and Services Offered

- Technical assistance to borrowers: 57.9%
- Business loans: 56.1%
- Commercial real estate loans: 52.6%
- Financial education: 43.9%
- Multi-family housing development loans: 38.6%

Dollar Ranges of Total Assets and Loan Funds

- Greater than $500M: 7.5% Total Asset Range, 8.3% Total Loan Fund Range
- $100.1M-500M: 20.8% Total Asset Range, 14.6% Total Loan Fund Range
- $5.1M-100M: 43.8% Total Asset Range, 17.0% Total Loan Fund Range
- $1M-5M: 17.0% Total Asset Range, 20.8% Total Loan Fund Range
- Less than $1M: 5.7% Total Asset Range, 12.5% Total Loan Fund Range

Non-Lending Programs and Services Provided

- Financial counseling: 47.4%
- Advocacy: 31.6%
- Data collection: 29.6%
- Event organization: 26.3%
- Housing counseling: 24.6%
- Other: 19.3%
- Research: 12.3%