## DISTRICT OF COLUMBIA

Number of respondent CDFIs: 12  
Total number of CDFIs: 16  
Response rate: 75.0%

<table>
<thead>
<tr>
<th>CDFI Geographic Service Provision in D.C.</th>
<th>Number of Respondent CDFIs</th>
</tr>
</thead>
<tbody>
<tr>
<td>National</td>
<td>3</td>
</tr>
<tr>
<td>Multistate <em>(includes CDFIs headquartered in other states that serve D.C.)</em></td>
<td>8</td>
</tr>
<tr>
<td>Single state</td>
<td>1</td>
</tr>
<tr>
<td>Multi-census tract</td>
<td>2</td>
</tr>
</tbody>
</table>

Note: One D.C. respondent (8.3 percent) selected “Don’t know.”  
Source: Survey results from the Federal Reserve Bank of Richmond’s 2015 Survey of CDFIs in the Southeast.

### Types of CDFIs

<table>
<thead>
<tr>
<th>Percent of Respondent CDFIs</th>
<th>Loan Fund</th>
<th>Bank</th>
<th>Credit Union</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>58.3%</td>
<td>16.7%</td>
<td>16.7%</td>
<td>8.3%</td>
<td></td>
</tr>
</tbody>
</table>

### Target Markets

<table>
<thead>
<tr>
<th>Percent of Respondent CDFIs</th>
<th>Housing</th>
<th>Nonprofit</th>
<th>Business</th>
<th>Community Facilities</th>
<th>Consumer</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>50.0%</td>
<td>25.0%</td>
<td>25.0%</td>
<td>25.0%</td>
<td>12.5%</td>
<td>6.3%</td>
<td></td>
</tr>
</tbody>
</table>

### Top Five Products and Services Provided

- Technical assistance to borrowers: 66.7%
- Multi-family housing development loans: 58.3%
- Business loans: 50.0%
- Single-family housing development loans: 41.7%
- Commercial real estate loans: 41.7%

### Dollar Ranges of Total Assets and Loan Funds

- **Total Asset Range**  
  - $100.1M-500M: 12.5%  
  - $5.1M-100M: 25.0%  
  - $1M-5M: 60.0%  
  - Less than $1M: 12.5%

- **Total Loan Fund Range**  
  - $100.1M-500M: 100.0%  
  - $5.1M-100M: 90.0%  
  - $1M-5M: 50.0%  
  - Less than $1M: 12.5%

### Non-Lending Programs and Services Provided

- Financial counseling: 41.7%
- Advocacy: 25.0%
- Other: 16.7%
- No Answer: 16.7%
- Event organization: 16.7%
- Housing counseling: 16.7%
- Data collection: 16.7%
- Research: 8.3%