

# Community Development Bank Peer Group Analysis

Federal Reserve Bank of Richmond | Community Development Department

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## 2005-2012 Data Report

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The purpose of the Federal Reserve Bank of Richmond’s Community Development Bank (CDB) Peer Group Analysis is to provide descriptive statistics on a peer group of community development banks that are tracked over time. The methodology and the complete data tables can be found in the Appendix.

## Data Highlights for 66 Community Development Banks (2005-2012)

### Aggregate Summary Statistics for CDB Peer Group

- Total assets increased at a 5.3% average annual growth rate from \$14.5 billion in 2005 to \$20.8 billion in 2012.
- Net loans and leases increased at a 3.7% average annual rate from \$9.7 billion in 2005 to \$12.5 billion in 2012.
- Total liabilities increased at a 5.1% average annual growth rate from \$13.3 billion in 2005 to \$18.8 billion in 2012.
- Total equity increased at a 7.1% average annual growth rate from \$1.3 billion in 2005 to \$2.1 billion in 2012.

	<b>Total Assets</b>	<b>Net Loans and Leases</b>	<b>Total Liabilities</b>	<b>Total Equity</b>
2005	\$14,542	\$9,729	\$13,264	\$1,278
2006	\$16,338	\$11,164	\$14,876	\$1,462
2007	\$17,632	\$12,318	\$16,048	\$1,585
2008	\$18,763	\$13,153	\$17,127	\$1,636
2009	\$19,838	\$13,384	\$18,093	\$1,746
2010	\$20,077	\$13,043	\$18,254	\$1,823
2011	\$20,562	\$12,633	\$18,596	\$1,965
2012	\$20,865	\$12,516	\$18,804	\$2,061

- Total Tier I capital increased at average annual growth rate of 6.0% from \$1.3 billion in 2005 to \$1.9 billion in 2012 (see Table 1A in Appendix).
- The aggregate of total deposits of the CDBs in the peer group was \$11.5 billion in 2005 and grew at an average annual rate of 6.2% to \$17.4 billion in 2012 (see Table 1A in Appendix).

### Average Summary Statistics for CDB Peer Group

- Average assets of CDBs in the peer group increased from \$220 million in 2005 to \$316 million in 2012 (see Table 2A in Appendix).
- Average liabilities increased from \$201 million in 2005 to \$285 million in 2012 (see Table 2A in Appendix).
- The average amount of Tier I capital per CDB increased from \$19 million in 2005 to \$29 million in 2012 (see Table 2A in Appendix).

## Selected Results

### Assets and Liabilities

Figure 1 shows the total assets and liabilities of the CDB peer group. Total assets increased at a 5.3% average annual growth rate from \$14.5 billion in 2005 to \$20.9 billion in 2012. Over the same time period, total liabilities increased at a 5.1% average annual growth rate from \$13.3 billion to \$18.8 billion.

**Figure 1**

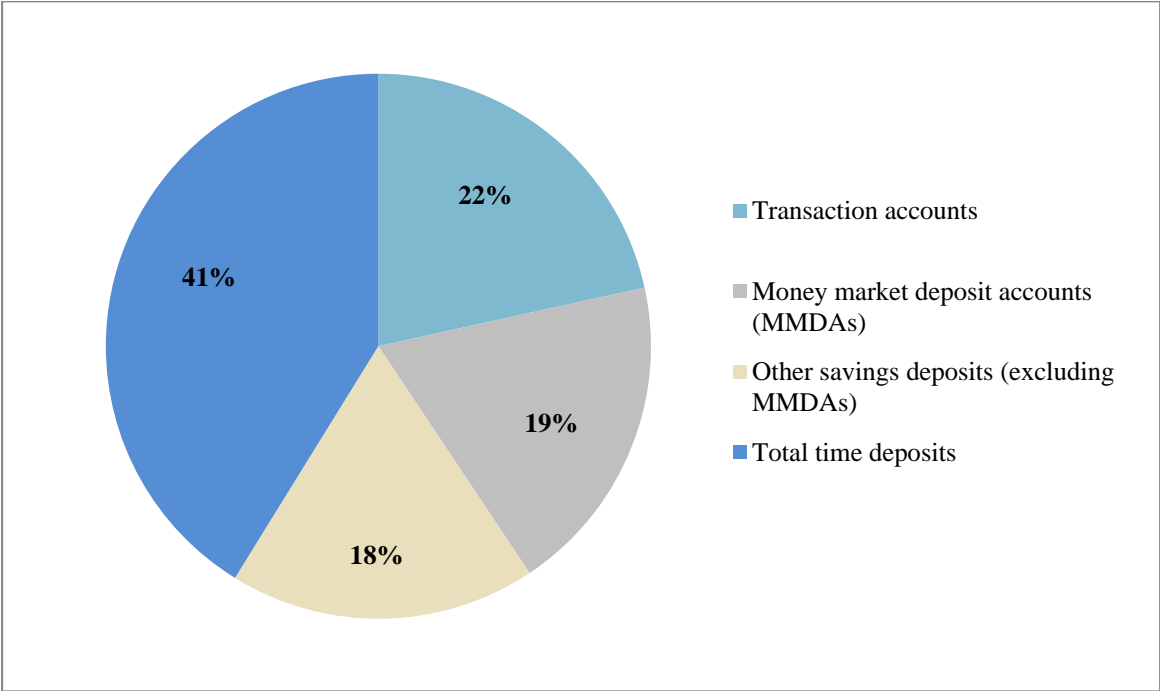
Total Assets and Total Liabilities



## Deposits

The aggregate of total deposits of the CDBs in the peer group was \$11.5 billion in 2005 and grew at an average annual rate of 6.2% to \$17.4 billion in 2012 (see Table 1A in Appendix). Figure 2 shows the composition of total deposits in 2012. This composition has remained fairly constant over time. Time deposits account for nearly half the share of total deposits.

**Figure 2**  
Composition of Total Deposits (2012)



## Nonperforming Assets and Loan Loss Allowance

Nonperforming assets include assets past due 90 or more days or assets in nonaccrual status. Figure 3 shows the trend in total nonperforming assets and total loan loss allowance from 2005 to 2012. Over this period, nonperforming assets grew at an average annual rate of 35% from \$73 million to \$607 million, while the loan loss allowance increased at an average annual growth rate of 13% from \$127 million to \$290 million.

**Figure 3**

Nonperforming Assets and Loan Loss Allowance



## Performance and Condition Ratios

A selection of average performance and condition ratios for the CDB peer group are shown in the table below. Additional measures can be found in Tables 2A and 2B in the Appendix.

	2005	2006	2007	2008	2009	2010	2011	2012
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
<b>Capital</b>								
Total Equity to Total Assets	8.8%	8.9%	9.0%	8.7%	8.8%	9.1%	9.6%	9.9%
Core Capital (Leverage) Ratio	10.4%	9.8%	9.6%	9.1%	8.8%	8.8%	8.9%	9.1%
Total Risk Based Capital Ratio	17.3%	16.0%	14.9%	14.0%	14.1%	14.7%	15.2%	15.6%
<b>Earnings</b>								
Return on Assets (ROA)	0.7%	0.7%	0.6%	-0.2%	-0.6%	-0.1%	-0.1%	0.2%
Net Interest Margin	4.4%	4.4%	4.2%	3.9%	3.9%	4.1%	4.2%	4.1%
<b>Balance Sheet Structure</b>								
Net Loans and Leases to Deposits	77.6%	80.1%	84.6%	85.2%	79.7%	76.4%	74.0%	70.8%
<b>Credit Quality</b>								
Noncurrent Loans to Loans	1.6%	1.7%	2.5%	3.6%	4.5%	5.3%	5.5%	5.8%
Loss Allowance to Loans	1.5%	1.4%	1.4%	1.6%	2.0%	2.3%	2.5%	2.5%

Table 1A Aggregate Summary Statistics for Community Development Bank Peer Group

	2005	2006	2007	2008	2009	2010	2011	2012	2005 - 2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012
	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	Aggregate (\$ in 000s)	% Change (%)	% Change (%)	% Change (%)	% Change (%)	% Change (%)	% Change (%)	% Change (%)
<b>Assets and Liabilities</b>															
Total assets	\$ 14,542,357	\$ 16,338,009	\$ 17,632,100	\$ 18,763,165	\$ 19,838,130	\$ 20,076,994	\$ 20,561,603	\$ 20,864,931	12.35%	7.92%	6.41%	5.73%	1.20%	2.41%	1.48%
Net loans and leases	\$ 9,729,065	\$ 11,163,832	\$ 12,318,400	\$ 13,153,301	\$ 13,383,799	\$ 13,043,038	\$ 12,632,598	\$ 12,516,121	14.75%	10.34%	6.78%	1.75%	-2.55%	-3.15%	-0.92%
Loan loss allowance	\$ 126,801	\$ 137,334	\$ 147,030	\$ 198,582	\$ 254,120	\$ 290,104	\$ 303,135	\$ 289,733	8.31%	7.06%	35.06%	27.97%	14.16%	4.49%	-4.42%
Other real estate owned	\$ 18,669	\$ 15,439	\$ 44,784	\$ 90,384	\$ 156,792	\$ 219,021	\$ 251,053	\$ 228,619	-17.30%	190.07%	101.82%	73.47%	39.69%	14.63%	-8.94%
Total Liabilities	\$ 13,263,932	\$ 14,875,812	\$ 16,047,517	\$ 17,127,319	\$ 18,092,605	\$ 18,253,569	\$ 18,596,409	\$ 18,804,201	12.15%	7.88%	6.73%	5.64%	0.89%	1.88%	1.12%
Total deposits	\$ 11,469,583	\$ 12,865,563	\$ 13,680,099	\$ 14,567,662	\$ 16,043,838	\$ 16,582,106	\$ 17,048,970	\$ 17,426,725	12.17%	6.33%	6.49%	10.13%	3.35%	2.82%	2.22%
Federal funds purchased and repurchase agreements	\$ 334,505	\$ 338,227	\$ 417,529	\$ 325,332	\$ 243,727	\$ 284,166	\$ 253,266	\$ 199,126	1.11%	23.45%	-22.08%	-25.08%	16.59%	-10.87%	-21.38%
Other borrowed funds	\$ 1,330,465	\$ 1,504,197	\$ 1,747,456	\$ 2,047,125	\$ 1,671,154	\$ 1,254,429	\$ 1,136,259	\$ 1,036,621	13.06%	16.17%	17.15%	-18.37%	-24.94%	-9.42%	-8.77%
Total equity capital	\$ 1,278,423	\$ 1,462,199	\$ 1,584,584	\$ 1,635,846	\$ 1,745,524	\$ 1,823,421	\$ 1,965,199	\$ 2,060,730	14.38%	8.37%	3.24%	6.70%	4.46%	7.78%	4.86%
Noncurrent loans and leases	\$ 73,360	\$ 100,204	\$ 194,347	\$ 360,859	\$ 581,318	\$ 679,316	\$ 652,926	\$ 592,083	36.59%	93.95%	85.68%	61.09%	16.86%	-3.88%	-9.32%
Unused loan commitments	\$ 1,594,345	\$ 1,804,738	\$ 1,795,540	\$ 1,606,641	\$ 1,201,181	\$ 1,104,058	\$ 1,165,127	\$ 1,373,098	13.20%	-0.51%	-10.52%	-25.24%	-8.09%	5.53%	17.85%
Tier one (core) capital	\$ 1,256,761	\$ 1,394,735	\$ 1,483,532	\$ 1,553,558	\$ 1,628,789	\$ 1,691,917	\$ 1,793,774	\$ 1,888,153	10.98%	6.37%	4.72%	4.84%	3.88%	6.02%	5.26%
Total unused commitments	\$ 1,594,345	\$ 1,804,738	\$ 1,795,790	\$ 1,606,641	\$ 1,201,181	\$ 1,104,058	\$ 1,165,127	\$ 1,373,098	13.20%	-0.50%	-10.53%	-25.24%	-8.09%	5.53%	17.85%
<b>Total Deposits</b>															
Transaction accounts	\$ 2,812,817	\$ 2,506,875	\$ 2,369,778	\$ 2,254,310	\$ 2,757,975	\$ 2,987,166	\$ 3,557,766	\$ 3,755,031	-10.88%	-5.47%	-4.87%	22.34%	8.31%	19.10%	5.54%
Money market deposit accounts (MMDAs)	\$ 1,733,825	\$ 1,877,032	\$ 2,265,675	\$ 2,218,942	\$ 2,686,607	\$ 2,924,197	\$ 3,038,215	\$ 3,328,059	8.26%	20.71%	-2.06%	21.08%	8.84%	3.90%	9.54%
Other savings deposits (excluding MMDAs)	\$ 1,517,777	\$ 1,900,323	\$ 2,001,171	\$ 2,288,390	\$ 2,410,639	\$ 2,629,774	\$ 2,765,409	\$ 3,168,392	25.20%	5.31%	14.35%	5.34%	9.09%	5.16%	14.57%
Total time deposits	\$ 5,405,158	\$ 6,581,334	\$ 7,043,473	\$ 7,806,015	\$ 8,188,626	\$ 8,040,967	\$ 7,687,574	\$ 7,175,241	21.76%	7.02%	10.83%	4.90%	-1.80%	-4.39%	-6.66%
Noninterest-bearing deposits	\$ 1,897,809	\$ 2,022,771	\$ 1,967,814	\$ 2,016,074	\$ 2,279,021	\$ 2,500,368	\$ 2,946,207	\$ 3,330,763	6.58%	-2.72%	2.45%	13.04%	9.71%	17.83%	13.05%
Brokered deposits	\$ 476,659	\$ 589,142	\$ 622,030	\$ 1,306,329	\$ 1,099,473	\$ 874,266	\$ 754,328	\$ 681,287	23.60%	5.58%	110.01%	-15.83%	-20.48%	-13.72%	-9.68%
<b>Past Due and Nonaccrual Assets</b>															
Assets past due 30-89 days	\$ 112,046	\$ 182,886	\$ 257,437	\$ 365,933	\$ 368,311	\$ 359,036	\$ 298,980	\$ 286,996	63.22%	40.76%	42.14%	0.65%	-2.52%	-16.73%	-4.01%
Assets past due 90 or more days	\$ 15,443	\$ 22,232	\$ 25,410	\$ 35,698	\$ 30,254	\$ 30,596	\$ 20,704	\$ 65,358	43.96%	14.29%	40.49%	-15.25%	1.13%	-32.33%	215.68%
Assets in nonaccrual status	\$ 58,033	\$ 78,056	\$ 168,995	\$ 325,423	\$ 564,998	\$ 667,371	\$ 647,899	\$ 541,958	34.50%	116.50%	92.56%	73.62%	18.12%	-2.92%	-16.35%

## Table 1A Aggregate Summary Statistics for Community Development Bank Peer Group

### Table Notes:

**Number of Observations:** 66

**Peer Group Composition:** The peer group is composed of 76 community development banks. However, data on ten banks were not available for every year, so the summary statistics are based on 66 banks.

**Reporting Date(s):** As of December 31st for each respective year.

### Definitions:

**Total assets:** The sum of all assets owned by the institution including cash, loans, securities, bank premises and other assets. This total does not include off-balance-sheet accounts.

**Net loans and leases:** Total loans and lease financing receivables minus unearned income and loan loss allowances.

**Loan loss allowance:** Each bank must maintain an allowance (reserve) for loan and lease losses that is adequate to absorb estimated credit losses associated with its loan and lease portfolio (which also includes off-balance-sheet credit instruments).

**Other real estate owned:** Includes direct and indirect investments in real estate. The amount is reflected net of valuation allowances. For Thrift Financial Reporters, the valuation allowances include allowances for other repossessed assets.

**Total Liabilities:** Deposits and other borrowings, subordinated notes and debentures, limited-life preferred stock and related surplus, trading account liabilities and mortgage indebtedness.

**Total Deposits:** The sum of all deposits including demand deposits, money market deposits, other savings deposits, time deposits and deposits in foreign offices.

**Federal funds purchased and repurchase agreements:** Total federal funds purchased and securities sold under agreements to repurchase in domestic offices. Thrift Financial Reports include only federal funds purchased.

**Trading liabilities:** Starting in 1994, includes liability for short positions and revaluation losses on interest rate, foreign exchange rate, and other commodity and equity contracts. This item is not available for TFR Reporters.

**Other borrowed funds:** Other borrowed money (excludes deposits, federal funds purchased, securities sold under agreements to repurchase in domestic offices of the bank, and trading liabilities). As of March 1997, includes mortgage indebtedness and obligations under capitalized leases.

**Total equity capital:** Total equity capital on a consolidated basis note: 1) beginning March 2009, includes the non-controlling (minority) interests in consolidated subsidiaries for CALL report and TFR filers.

**Noncurrent loans and leases:** Assets past due 90 days or more, plus assets placed in nonaccrual status.

**Unused loan commitments:** Includes unused credit card lines and home equity lines, commitments to make loans for commercial real estate construction and land development, and commitments to originate or purchase loans.

**Tier one (core) capital:** Tier 1 (core) capital includes: common equity plus noncumulative perpetual preferred stock plus minority interests in consolidated subsidiaries less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations.

**Total unused commitments:** The unused portions of commitments to make or purchase extensions of credit in the form of loans or participations in loans, lease financing receivables, or similar transactions for which a fee has been paid or are otherwise legally bound.

**Transaction accounts:** The sum of the following accounts held in domestic offices: demand deposits, NOW accounts, Automated Transfer Service (ATS) accounts and telephone or preauthorized transfer accounts. prior to 2004, this item is not available for tfr reporters.

**Money market deposit accounts (MMDAs):** Total money market deposit accounts held in domestic offices. \* prior to 2004, this item is not available for TFR Reporters.

**Other savings deposits (excluding MMDAs):** Total savings deposits held in domestic offices, aside from money market deposit accounts. prior to 2004, this item is not available for TFR Reporters.

**Total time deposits:** Total nontransaction time deposits held in domestic offices. Prior to 2004, this item is not available for TFR reporters with assets less than \$300 million and risk-based capital ratios in excess of 12 percent.

**Noninterest-bearing deposits:** The sum of total demand deposits and noninterest-bearing time and savings deposits held in domestic offices. Prior to 2004, this item is not available for TFR Reporters

**Brokered deposits:** Total brokered deposits held in domestic offices. Brokered deposits represent funds which the reporting bank obtains, directly or indirectly, by or through any deposit broker for deposit into one or more deposit accounts.

Thus, brokered deposits include both those in which the entire beneficial interest in a given bank deposit account or instrument is held by a single depositor and those in which the deposit broker sells participations in a given bank deposit account or instrument to one or more investors. Fully insured brokered deposits are brokered deposits that are issued in denominations of \$100,000.

**Assets past due 30-89 days:** Total assets past due 30 through 89 days and still accruing interest. Total assets include real estate loans, installment loans, credit cards and related plan loans, commercial, and all other loans, lease financing receivables, debt securities and other assets. Note: The FFIEC considers 30 through 89 day past due data on an institution level confidential.

**Assets past due 90 or more days:** Total assets past due 90 or more days and still accruing interest. Total assets include real estate loans, installment loans, credit cards and related plan loans, commercial loans and all other loans, lease financing receivables, debt securities and other assets.

**Assets in nonaccrual status:** Total assets, which are no longer accruing interest. Total assets include real estate loans, installment loans, credit cards and related loans, commercial and all other loans, lease financing receivables, debt securities and other assets.

**Source:** FDIC Statistics on Depository Institutions (SDI), <http://www2.fdic.gov/sdi/index.asp>





## Table 1B Aggregate Summary Statistics for Community Development Bank Peer Group

### Table Notes:

**Number of Observations:** The standard number of observations is 66 unless otherwise noted.

<sup>1</sup> 59 observations for 2005-2010; 61 for 2011.

<sup>2</sup> 59 observations for 2005-2010; 61 for 2011.

**Peer Group Composition:** The peer group is composed of 76 community development banks. However, data on ten banks were not available for every year, so the summary statistics are based on 66 banks.

**Reporting Date(s):** As of December 31st for each respective year.

### Definitions:

**Net interest income:** Total interest income minus total interest expense. It represents the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors.

**Provision for loan and lease losses:** The amount needed to make the allowance for loan and lease losses adequate to absorb expected loan and lease losses (based upon management's evaluation of the bank's current loan and lease portfolio). Call reporters: prior to 2001 and after 2002, an allowance for transfer risk is also included to cover losses on international assets. Additionally, from 1997 to 2000, includes provision for credit losses on off-balance sheet credit exposures. TFR Reporters: Reflects net provision for losses on interest-bearing assets.

**Total noninterest income:** Income from fiduciary activities, plus service charges on deposit accounts in domestic offices, plus trading gains (losses) and fees from foreign exchange transactions, plus other foreign transaction gains (losses), plus other gains (losses) and fees from trading assets and liabilities.

**Total noninterest expense:** Salaries and employee benefits, expenses of premises and fixed assets (net of rental income), and other noninterest expenses.

**Pre-tax net operating income:** Net income (loss) before income taxes and extraordinary items and other adjustments minus gains (losses) on securities not held in trading accounts.

**Applicable income taxes:** Applicable federal, state and local, and foreign income taxes.

**Net income:** Net interest income plus total noninterest income plus realized gains (losses) on securities and extraordinary items, less total noninterest expense, loan loss provisions and income taxes.

**Net charge-offs:** Total loans and leases charged-off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged-off.

**Cash dividends:** Cash dividends paid on common and preferred stock.

**Total loans and leases:** Total loans and lease financing receivables, net of unearned income.

**Construction and development loans:** Construction and land development loans secured by real estate held in domestic offices. This item includes loans for all property types under construction, as well as loans for land acquisition and development.

**Commercial RE:** Nonresidential loans (excluding farm loans) primarily secured by real estate held in domestic offices. Please note: Thrift Financial Reporters include mortgages on properties that are used for farming in this item.

**Multifamily residential real estate:** Multifamily (5 or more) residential property loans secured by real estate held in domestic offices.

**1-4 family residential loans:** Total loans secured by 1-4 family residential properties (including revolving and open-end loans) held in domestic offices. Note: Prior to 2004 the savings institutions that file a thrift financial report did not report the 1-4 family loans by the sub category first liens and second liens. The data is not available prior to this year. Commercial banks began reporting that data in 1991.

**Farmland loans:** Loans secured by farmland held in domestic offices. Excludes savings institutions filing a TFR.

**Farm loans:** Loans to finance agricultural production and other loans to farmers. Excludes savings institutions filing a TFR.

**Commercial and industrial loans:** Commercial and industrial loans. Excludes all loans secured by real estate, loans to individuals, loans to depository institutions and foreign governments, loans to states and political subdivisions and lease financing receivables.

**Loans to individuals:** Loans to individuals for household, family, and other personal expenditures including outstanding credit card balances and other secured and unsecured consumer loans.

**Credit card loans:** Consumer loans extended through credit card plans.

**All other loans & leases:** Includes obligations (other than securities and leases) of U.S. states and political subdivisions including nonrated industrial development obligations, total acceptances of other banks, loans to depository institutions and foreign governments and lease financing receivables.

**Residential 1-4 family construction:** Residential 1-4 family construction loans secured by real estate in domestic offices.

**Other construction, all land development and other land:** Other construction loans and all land development and other land loans secured by real estate in domestic offices.

**Source:** FDIC Statistics on Depository Institutions (SDI), <http://www2.fdic.gov/sdi/index.asp>

Table 2A Average Summary Statistics for Community Development Bank Peer Group

	2005			2006			2007			2008			2009			2010		
	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)
<b>Assets and Liabilities</b>																		
Total assets	\$ 220,339	\$ 7,253	\$ 1,611,721	\$ 247,546	\$ 7,741	\$ 1,799,700	\$ 267,153	\$ 8,479	\$ 2,021,855	\$ 284,290	\$ 8,357	\$ 2,148,639	\$ 300,578	\$ 7,021	\$ 2,144,987	\$ 304,197	\$ 7,204	\$ 2,228,772
Net loans and leases	\$ 147,410	\$ 3,367	\$ 1,187,682	\$ 169,149	\$ 6,011	\$ 1,349,566	\$ 186,642	\$ 4,868	\$ 1,401,759	\$ 199,292	\$ 3,864	\$ 1,490,903	\$ 202,785	\$ 2,949	\$ 1,464,635	\$ 197,622	\$ 3,453	\$ 1,464,682
Loan loss allowance	\$ 1,921	\$ 14	\$ 14,500	\$ 2,081	\$ 61	\$ 14,950	\$ 2,228	\$ 153	\$ 14,700	\$ 3,009	\$ 131	\$ 24,918	\$ 3,850	\$ 73	\$ 24,014	\$ 4,396	\$ 94	\$ 29,000
Other real estate owned	\$ 283	\$ -	\$ 2,963	\$ 234	\$ -	\$ 3,135	\$ 679	\$ -	\$ 6,232	\$ 1,369	\$ -	\$ 15,851	\$ 2,376	\$ -	\$ 23,578	\$ 3,319	\$ -	\$ 31,125
Total Liabilities	\$ 200,969	\$ 6,638	\$ 1,473,281	\$ 225,391	\$ 7,145	\$ 1,647,084	\$ 243,144	\$ 7,955	\$ 1,851,911	\$ 259,505	\$ 7,759	\$ 1,961,584	\$ 274,130	\$ 5,986	\$ 1,948,544	\$ 276,569	\$ 6,269	\$ 2,025,734
Total deposits	\$ 173,782	\$ 6,616	\$ 1,177,972	\$ 194,933	\$ 7,105	\$ 1,325,124	\$ 207,274	\$ 7,925	\$ 1,416,337	\$ 220,722	\$ 7,735	\$ 1,398,744	\$ 243,089	\$ 5,978	\$ 1,594,708	\$ 251,244	\$ 6,257	\$ 1,713,760
Federal funds purchased and repurchase agreements	\$ 5,068	\$ -	\$ 86,117	\$ 5,125	\$ -	\$ 81,942	\$ 6,326	\$ -	\$ 95,786	\$ 4,929	\$ -	\$ 100,682	\$ 3,693	\$ -	\$ 73,881	\$ 4,306	\$ -	\$ 110,556
Other borrowed funds	\$ 20,159	\$ -	\$ 196,950	\$ 22,791	\$ -	\$ 251,753	\$ 26,477	\$ -	\$ 326,477	\$ 31,017	\$ -	\$ 451,622	\$ 25,321	\$ -	\$ 271,501	\$ 19,007	\$ -	\$ 197,080
Total equity capital	\$ 19,370	\$ 615	\$ 138,440	\$ 22,155	\$ 597	\$ 163,545	\$ 24,009	\$ 524	\$ 169,944	\$ 24,786	\$ 598	\$ 187,055	\$ 26,447	\$ 1,035	\$ 196,443	\$ 27,628	\$ 935	\$ 203,038
Noncurrent loans and leases	\$ 1,112	\$ -	\$ 5,247	\$ 1,518	\$ -	\$ 6,589	\$ 2,945	\$ -	\$ 24,768	\$ 5,468	\$ -	\$ 29,460	\$ 8,808	\$ 40	\$ 47,028	\$ 10,293	\$ -	\$ 90,149
Unused loan commitments	\$ 24,157	\$ -	\$ 196,354	\$ 27,345	\$ 204	\$ 230,936	\$ 27,205	\$ 250	\$ 230,280	\$ 24,343	\$ -	\$ 209,716	\$ 18,200	\$ 138	\$ 145,334	\$ 16,728	\$ -	\$ 116,278
Tier one (core) capital	\$ 19,042	\$ 615	\$ 135,592	\$ 21,132	\$ 597	\$ 149,797	\$ 22,478	\$ 524	\$ 166,040	\$ 23,539	\$ 598	\$ 182,965	\$ 24,679	\$ 1,035	\$ 195,079	\$ 25,635	\$ 959	\$ 199,442
Total unused commitments	\$ 24,157	\$ -	\$ 196,354	\$ 27,345	\$ 204	\$ 230,936	\$ 27,209	\$ 250	\$ 230,280	\$ 24,343	\$ -	\$ 209,716	\$ 18,200	\$ 138	\$ 145,334	\$ 16,728	\$ -	\$ 116,278
<b>Total Deposits</b>																		
Transaction accounts	\$ 42,618	\$ -	\$ 277,579	\$ 37,983	\$ -	\$ 231,342	\$ 35,906	\$ -	\$ 183,110	\$ 34,156	\$ -	\$ 133,438	\$ 41,788	\$ -	\$ 198,925	\$ 45,260	\$ -	\$ 329,913
Money market deposit accounts (MMDAs)*	\$ 26,270	\$ -	\$ 577,449	\$ 28,440	\$ -	\$ 570,405	\$ 34,328	\$ -	\$ 675,992	\$ 33,620	\$ -	\$ 700,755	\$ 40,706	\$ -	\$ 817,265	\$ 44,306	\$ -	\$ 946,860
Other savings deposits (excluding MMDAs)	\$ 22,997	\$ -	\$ 141,528	\$ 28,793	\$ -	\$ 221,978	\$ 30,321	\$ -	\$ 358,814	\$ 34,673	\$ -	\$ 386,536	\$ 36,525	\$ -	\$ 510,834	\$ 39,845	\$ -	\$ 564,642
Total time deposits	\$ 81,896	\$ 2,350	\$ 439,066	\$ 99,717	\$ 3,270	\$ 603,978	\$ 106,719	\$ 4,001	\$ 650,254	\$ 118,273	\$ 3,228	\$ 604,872	\$ 124,070	\$ 1,069	\$ 604,792	\$ 121,833	\$ 1,202	\$ 539,780
Noninterest-bearing deposits	\$ 28,755	\$ -	\$ 264,315	\$ 30,648	\$ -	\$ 271,585	\$ 29,815	\$ -	\$ 281,887	\$ 30,547	\$ -	\$ 282,723	\$ 34,531	\$ -	\$ 343,947	\$ 37,884	\$ -	\$ 377,085
Brokered deposits	\$ 7,222	\$ -	\$ 52,115	\$ 8,926	\$ -	\$ 69,105	\$ 9,425	\$ -	\$ 81,742	\$ 19,793	\$ -	\$ 135,484	\$ 16,659	\$ -	\$ 100,957	\$ 13,246	\$ -	\$ 87,833
<b>Past Due and Nonaccrual Assets</b>																		
Assets past due 30-89 days	\$ 1,698	\$ -	\$ 12,141	\$ 2,771	\$ -	\$ 17,945	\$ 3,901	\$ 6	\$ 23,743	\$ 5,544	\$ 8	\$ 43,086	\$ 5,580	\$ -	\$ 33,116	\$ 5,440	\$ -	\$ 33,760
Assets past due 90 or more days	\$ 234	\$ -	\$ 2,121	\$ 337	\$ -	\$ 4,181	\$ 385	\$ -	\$ 6,256	\$ 541	\$ -	\$ 7,703	\$ 458	\$ -	\$ 6,288	\$ 464	\$ -	\$ 9,474
Assets in nonaccrual status	\$ 879	\$ -	\$ 4,503	\$ 1,183	\$ -	\$ 4,838	\$ 2,561	\$ -	\$ 24,768	\$ 4,931	\$ -	\$ 28,351	\$ 8,561	\$ -	\$ 45,374	\$ 10,112	\$ -	\$ 90,149
<b>Performance and Condition Ratios</b>																		
Yield on earning assets	6.40%	1.17%	9.31%	7.14%	5.35%	9.70%	7.44%	4.98%	9.51%	6.63%	4.77%	8.84%	5.90%	4.36%	7.73%	5.52%	3.36%	7.05%
Cost of funding earning assets	1.95%	0.55%	3.09%	2.78%	1.12%	4.49%	3.22%	1.18%	4.83%	2.68%	1.06%	4.39%	1.95%	0.36%	3.63%	1.39%	0.26%	2.62%
Net interest margin	4.45%	0.62%	6.95%	4.36%	1.89%	6.81%	4.21%	2.33%	6.35%	3.95%	2.13%	5.43%	3.95%	2.20%	5.21%	4.13%	1.95%	5.63%
Net operating income to assets	0.69%	-5.58%	2.66%	0.65%	-7.84%	3.26%	0.55%	-3.84%	2.90%	-0.02%	-4.20%	1.53%	-0.59%	-6.46%	2.03%	-0.18%	-4.89%	2.30%
Return on assets (ROA)	0.72%	-5.58%	2.66%	0.67%	-7.84%	3.26%	0.57%	-3.84%	2.90%	-0.15%	-4.90%	1.53%	-0.58%	-6.46%	1.70%	-0.14%	-4.56%	2.30%
Pretax return on assets	0.98%	-5.58%	3.00%	0.92%	-7.84%	5.25%	0.75%	-3.84%	2.90%	-0.20%	-7.63%	2.32%	-0.63%	-6.04%	1.70%	-0.12%	-4.56%	2.30%
Return on Equity (ROE)	8.98%	-19.69%	24.12%	8.15%	-44.99%	28.57%	6.15%	-32.08%	23.32%	-1.84%	-111.30%	16.11%	-6.71%	-73.69%	17.79%	-2.73%	-67.54%	20.73%
Cash dividends to net income (ytd only) <sup>1</sup>	34.20%	-22.61%	299.68%	37.21%	0.00%	161.29%	34.12%	-27.20%	186.81%	-32.42%	-1843.14%	234.13%	-224.12%	-16750.00%	509.09%	21.52%	-4.94%	393.33%
Noncurrent assets plus other real estate owned to assets	1.17%	0.00%	7.50%	1.17%	0.00%	8.20%	2.00%	0.00%	9.19%	2.95%	0.00%	10.27%	4.03%	0.17%	18.15%	5.01%	0.20%	20.76%
Core capital (leverage) ratio	10.37%	5.72%	44.04%	9.84%	5.80%	27.67%	9.56%	6.20%	22.50%	9.10%	5.61%	15.34%	8.79%	4.05%	15.34%	8.84%	2.82%	15.93%
Tier 1 risk-based capital ratio	16.27%	8.80%	93.91%	14.97%	8.37%	47.29%	13.83%	8.53%	34.08%	12.89%	8.37%	30.15%	12.90%	4.84%	32.66%	13.47%	3.84%	25.96%
Total risk-based capital ratio	17.35%	10.05%	94.09%	16.02%	8.95%	48.56%	14.95%	9.80%	35.36%	14.01%	9.27%	31.42%	14.11%	6.10%	33.89%	14.70%	5.13%	27.23%

Continues overleaf

Table 2A Average Summary Statistics for Community Development Bank Peer Group

	2011			2012		
	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)
<b>Assets and Liabilities</b>						
Total assets	\$ 311,539	\$ 8,365	\$ 2,177,006	\$ 316,135	\$ 12,994	\$ 2,243,098
Net loans and leases	\$ 191,403	\$ 3,029	\$ 1,294,288	\$ 189,638	\$ 2,811	\$ 1,222,819
Loan loss allowance	\$ 4,593	\$ 88	\$ 27,500	\$ 4,390	\$ 82	\$ 24,000
Other real estate owned	\$ 3,804	\$ -	\$ 36,951	\$ 3,464	\$ -	\$ 37,713
Total Liabilities	\$ 281,764	\$ 7,068	\$ 1,965,010	\$ 284,912	\$ 11,500	\$ 2,023,135
Total deposits	\$ 258,318	\$ 6,835	\$ 1,696,397	\$ 264,041	\$ 11,109	\$ 1,767,293
Federal funds purchased and repurchase agreements	\$ 3,837	\$ -	\$ 92,700	\$ 3,017	\$ -	\$ 80,249
Other borrowed funds	\$ 17,216	\$ -	\$ 197,080	\$ 15,706	\$ -	\$ 208,080
Total equity capital	\$ 29,776	\$ 747	\$ 211,996	\$ 31,223	\$ 917	\$ 219,963
Noncurrent loans and leases	\$ 9,893	\$ -	\$ 91,766	\$ 8,971	\$ -	\$ 58,188
Unused loan commitments	\$ 17,653	\$ -	\$ 195,912	\$ 20,805	\$ -	\$ 259,127
Tier one (core) capital	\$ 27,178	\$ 747	\$ 207,743	\$ 28,608	\$ 834	\$ 216,066
Total unused commitments	\$ 17,653	\$ -	\$ 195,912	\$ 20,805	\$ -	\$ 259,127
<b>Total Deposits</b>						
Transaction accounts	\$ 53,906	\$ -	\$ 386,586	\$ 56,894	\$ -	\$ 461,700
Money market deposit accounts (MMDAs)*	\$ 46,034	\$ -	\$ 943,017	\$ 50,425	\$ -	\$ 1,008,157
Other savings deposits (excluding MMDAs)	\$ 41,900	\$ -	\$ 584,686	\$ 48,006	\$ -	\$ 668,512
Total time deposits	\$ 116,478	\$ 2,331	\$ 489,438	\$ 108,716	\$ 2,738	\$ 463,593
Noninterest-bearing deposits	\$ 44,640	\$ -	\$ 403,165	\$ 50,466	\$ -	\$ 440,403
Brokered deposits	\$ 11,429	\$ -	\$ 59,768	\$ 10,323	\$ -	\$ 59,662
<b>Past Due and Nonaccrual Assets</b>						
Assets past due 30-89 days	\$ 4,530	\$ -	\$ 26,852	\$ 4,348	\$ -	\$ 27,102
Assets past due 90 or more days	\$ 314	\$ -	\$ 5,777	\$ 990	\$ -	\$ 39,941
Assets in nonaccrual status	\$ 9,817	\$ -	\$ 91,766	\$ 8,211	\$ -	\$ 53,917
<b>Performance and Condition Ratios</b>						
Yield on earning assets	5.21%	2.87%	6.98%	4.96%	2.88%	6.81%
Cost of funding earning assets	1.06%	0.16%	2.18%	0.82%	0.14%	2.04%
Net interest margin	4.15%	1.78%	5.61%	4.14%	2.08%	5.98%
Net operating income to assets	-0.14%	-6.72%	2.40%	0.16%	-5.07%	4.28%
Return on assets (ROA)	-0.06%	-6.72%	2.67%	0.24%	-5.07%	4.33%
Pretax return on assets	0.01%	-5.76%	2.67%	0.31%	-5.06%	4.33%
Return on Equity (ROE)	-3.59%	-129.92%	31.96%	-1.60%	-127.07%	39.47%
Cash dividends to net income (ytd only) <sup>1</sup>	-9.47%	-1600.00%	98.91%	25.54%	-7.79%	188.89%
Noncurrent assets plus other real estate owned to assets	5.12%	0.01%	26.35%	5.18%	0.00%	28.89%
Core capital (leverage) ratio	8.90%	1.56%	16.33%	9.06%	1.37%	16.09%
Tier 1 risk-based capital ratio	13.97%	2.18%	33.04%	14.34%	2.19%	31.30%
Total risk-based capital ratio	15.21%	3.47%	34.10%	15.59%	3.48%	32.55%

## Table 2A Average Summary Statistics for Community Development Bank Peer Group

### Table Notes:

**Number of Observations:** 66

**Peer Group Composition:** The peer group is composed of 76 community development banks. However, data on ten banks were not available for every year, so the summary statistics are based on 76 banks.

**Reporting Date(s):** As of December 31st for each respective year.

### Definitions:

**Total assets:** The sum of all assets owned by the institution including cash, loans, securities, bank premises and other assets. This total does not include off-balance-sheet accounts.

**Net loans and leases:** Total loans and lease financing receivables minus unearned income and loan loss allowances.

**Loan loss allowance:** Each bank must maintain an allowance (reserve) for loan and lease losses that is adequate to absorb estimated credit losses associated with its loan and lease portfolio (which also includes off-balance-sheet credit instruments).

**Other real estate owned:** Includes direct and indirect investments in real estate. The amount is reflected net of valuation allowances. For Thrift Financial Reporters, the valuation allowances include allowances for other repossessed assets.

**Total Liabilities:** Deposits and other borrowings, subordinated notes and debentures, limited-life preferred stock and related surplus, trading account liabilities and mortgage indebtedness.

**Total deposits:** The sum of all deposits including demand deposits, money market deposits, other savings deposits, time deposits and deposits in foreign offices.

**Federal funds purchased and repurchase agreements:** Total federal funds purchased and securities sold under agreements to repurchase in domestic offices. Thrift Financial Reports include only federal funds purchased.

**Trading liabilities:** Starting in 1994, includes liability for short positions and revaluation losses on interest rate, foreign exchange rate, and other commodity and equity contracts. This item is not available for TFR Reporters.

**Other borrowed funds:** Other borrowed money (excludes deposits, federal funds purchased, securities sold under agreements to repurchase in domestic offices of the bank, and trading liabilities). As of March 1997, includes mortgage indebtedness and obligations under capitalized leases.

**Total equity capital:** Total equity capital on a consolidated basis note: 1) beginning march 2009, includes the non-controlling (minority) interests in consolidated subsidiaries for CALL report and TFR filers.

**Noncurrent loans and leases:** Assets past due 90 days or more, plus assets placed in nonaccrual status.

**Unused loan commitments:** Includes unused credit card lines and home equity lines, commitments to make loans for commercial real estate construction and land development, and commitments to originate or purchase loans.

**Tier one (core) capital:** Tier 1 (core) capital includes: common equity plus noncumulative perpetual preferred stock plus minority interests in consolidated subsidiaries less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations.

**Total unused commitments:** The unused portions of commitments to make or purchase extensions of credit in the form of loans or participations in loans, lease financing receivables, or similar transactions for which a fee has been paid or are otherwise legally bound.

**Transaction accounts:** The sum of the following accounts held in domestic offices: demand deposits, NOW accounts, Automated Transfer Service (ATS) accounts and telephone or preauthorized transfer accounts. prior to 2004, this item is not available for tfr reporters.

**Money market deposit accounts (MMDAs):** Total money market deposit accounts held in domestic offices. \* prior to 2004, this item is not available for TFR Reporters.

**Other savings deposits (excluding MMDAs):** Total savings deposits held in domestic offices, aside from money market deposit accounts. prior to 2004, this item is not available for TFR Reporters.

**Total time deposits:** Total nontransaction time deposits held in domestic offices. Prior to 2004, this item is not available for TFR reporters with assets less than \$300 million and risk-based capital ratios in excess of 12 percent.

**Noninterest-bearing deposits:** The sum of total demand deposits and noninterest-bearing time and savings deposits held in domestic offices. Prior to 2004, this item is not available for TFR Reporters

**Brokered deposits:** Total brokered deposits held in domestic offices. Brokered deposits represent funds which the reporting bank obtains, directly or indirectly, by or through any deposit broker for deposit into one or more deposit accounts.

Thus, brokered deposits include both those in which the entire beneficial interest in a given bank deposit account or instrument is held by a single depositor and those in which the deposit broker sells participations in a given bank deposit account or instrument to one or more investors. Fully insured brokered deposits are brokered deposits that are issued in denominations of \$100,000.

**Assets past due 30-89 days:** Total assets past due 30 through 89 days and still accruing interest. Total assets include real estate loans, installment loans, credit cards and related plan loans, commercial, and all other loans, lease financing receivables, debt securities and other assets. Note: The FFIEC considers 30 through 89 day past due data on an institution level confidential.

**Assets past due 90 or more days:** Total assets past due 90 or more days and still accruing interest. Total assets include real estate loans, installment loans, credit cards and related plan loans, commercial loans and all other loans, lease financing receivables, debt securities and other assets.

**Assets in nonaccrual status:** Total assets, which are no longer accruing interest. Total assets include real estate loans, installment loans, credit cards and related loans, commercial and all other loans, lease financing receivables, debt securities and other assets.

Table 2A Average Summary Statistics for Community Development Bank Peer Group

**Yield on earning assets:** Total interest income (annualized) as a percent of average earning assets.

**Cost of funding earning assets:** Annualized total interest expense on deposits and other borrowed money as a percent of average earning assets on a consolidated basis.

**Net interest margin:** Total interest income less total interest expense (annualized) as a percent of average earning assets.

**Noninterest income to earning assets:** Income derived from bank services and sources other than interest bearing assets (annualized) as a percent of average earning assets.

**Noninterest expense to earning assets:** Salaries and employee benefits, expenses of premises and fixed assets, and other noninterest expenses (annualized) as a percent of average earning assets.

**Net operating income to assets:** Net operating income (annualized) as a percent of average assets.

**Return on assets (ROA):** Net income after taxes and extraordinary items (annualized) as a percent of average total assets.

**Pretax return on assets:** Annualized pre-tax net income as a percent of average assets. Note: Includes extraordinary items and other adjustments, net of taxes.

**Return on Equity (ROE):** Annualized net income as a percent of average equity on a consolidated basis.

**Cash dividends to net income (ytd only):** Total of all cash dividends declared (year-to-date, annualized) as a percent of net income (year-to-date, annualized). \* this ratio is not available on a quarterly basis. if the denominator is less than or equal to zero, then ratio is shown as 'N/A.'

**Noncurrent assets plus other real estate owned to assets:** Noncurrent assets as a percent of total assets. Noncurrent assets are defined as assets that are past due 90 days or more plus assets placed in nonaccrual status plus other real estate owned (excluding direct and indirect investments in real estate).

**Core capital (leverage) ratio:** Tier 1 (core) capital as a percent of average total assets minus ineligible intangibles. Tier 1 (core) capital includes: common equity plus noncumulative perpetual preferred stock plus minority interests in consolidated subsidiaries less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations. Average total assets used in this computation are an average of daily or weekly figures for the quarter.

**Tier 1 risk-based capital ratio:** Tier 1 (core) capital as a percent of risk-weighted assets as defined by the appropriate federal regulator for prompt corrective action during that time period.

**Total risk-based capital ratio:** Total risk based capital as a percent of risk-weighted assets as defined by the appropriate federal regulator for prompt corrective action during that time period.

<sup>1</sup> 65 observations for 2005 and 2008.

**Source:** FDIC Statistics on Depository Institutions (SDI), <http://www2.fdic.gov/sdi/index.asp>

Table 2B Average Summary Statistics for Community Development Bank Peer Group

	2005			2006			2007			2008			2009			2010		
	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)
<b>Income and Expense</b>																		
Net interest income	\$ 8,280	\$ 69	\$ 64,485	\$ 9,167	\$ 312	\$ 76,264	\$ 9,623	\$ 308	\$ 82,708	\$ 9,830	\$ 237	\$ 88,503	\$ 10,463	\$ 197	\$ 86,740	\$ 11,145	\$ 249	\$ 92,557
Provision for loan and lease losses	\$ 335	\$ (233)	\$ 3,146	\$ 431	\$ (230)	\$ 4,735	\$ 600	\$ (245)	\$ 3,804	\$ 2,035	\$ (90)	\$ 19,734	\$ 4,197	\$ -	\$ 49,601	\$ 3,486	\$ (1,081)	\$ 24,902
Total noninterest income	\$ 2,383	\$ 66	\$ 29,966	\$ 2,538	\$ 65	\$ 36,277	\$ 2,703	\$ 121	\$ 38,858	\$ 2,767	\$ (88)	\$ 41,504	\$ 2,981	\$ (135)	\$ 42,483	\$ 3,212	\$ (1,656)	\$ 40,756
Total noninterest expense	\$ 7,630	\$ 333	\$ 63,633	\$ 8,394	\$ 337	\$ 78,766	\$ 9,027	\$ 400	\$ 83,512	\$ 9,743	\$ 353	\$ 90,351	\$ 11,059	\$ 324	\$ 93,108	\$ 11,041	\$ 441	\$ 92,949
Salaries and employee benefits	\$ 4,253	\$ 148	\$ 35,367	\$ 4,649	\$ 139	\$ 41,892	\$ 5,009	\$ 135	\$ 46,610	\$ 5,130	\$ 90	\$ 49,082	\$ 5,280	\$ 109	\$ 48,905	\$ 5,414	\$ 185	\$ 48,777
Premises and equipment expense	\$ 1,223	\$ 43	\$ 11,006	\$ 1,364	\$ 63	\$ 13,756	\$ 1,490	\$ 74	\$ 14,975	\$ 1,611	\$ 48	\$ 17,016	\$ 1,649	\$ 34	\$ 18,368	\$ 1,659	\$ 32	\$ 18,649
Additional noninterest expense	\$ 2,155	\$ 142	\$ 17,260	\$ 2,381	\$ 135	\$ 23,118	\$ 2,528	\$ 191	\$ 21,927	\$ 3,002	\$ 215	\$ 24,253	\$ 4,131	\$ 181	\$ 51,727	\$ 3,968	\$ 224	\$ 25,523
Pre-tax net operating income	\$ 2,698	\$ (1,698)	\$ 28,056	\$ 2,880	\$ (2,941)	\$ 31,050	\$ 2,699	\$ (2,079)	\$ 34,426	\$ 819	\$ (13,743)	\$ 33,071	\$ (1,813)	\$ (72,962)	\$ 22,169	\$ (171)	\$ (19,787)	\$ 15,462
Applicable income taxes	\$ 766	\$ (1,533)	\$ 8,650	\$ 810	\$ (234)	\$ 9,700	\$ 721	\$ (737)	\$ 10,400	\$ (213)	\$ (18,370)	\$ 9,000	\$ (341)	\$ (17,261)	\$ 5,800	\$ 223	\$ (5,437)	\$ 13,281
Net income	\$ 2,072	\$ (1,508)	\$ 19,406	\$ 2,181	\$ (2,941)	\$ 21,350	\$ 2,107	\$ (2,079)	\$ 24,026	\$ 93	\$ (33,104)	\$ 24,071	\$ (1,501)	\$ (56,068)	\$ 16,369	\$ (162)	\$ (32,287)	\$ 12,009
Net charge-offs	\$ 172	\$ (178)	\$ 2,316	\$ 336	\$ (106)	\$ 3,994	\$ 467	\$ (58)	\$ 4,309	\$ 1,255	\$ (31)	\$ 10,332	\$ 3,432	\$ 2	\$ 50,505	\$ 2,976	\$ 15	\$ 17,221
Cash dividends	\$ 886	\$ -	\$ 9,200	\$ 1,057	\$ -	\$ 9,400	\$ 1,165	\$ -	\$ 14,500	\$ 785	\$ -	\$ 7,200	\$ 844	\$ -	\$ 14,460	\$ 582	\$ -	\$ 10,800
<b>Net Loans and Leases</b>																		
Total loans and leases	\$ 149,331	\$ 3,381	\$ 1,202,182	\$ 171,230	\$ 6,072	\$ 1,364,066	\$ 188,870	\$ 5,057	\$ 1,416,459	\$ 202,301	\$ 3,999	\$ 1,505,903	\$ 206,635	\$ 3,062	\$ 1,484,135	\$ 202,017	\$ 3,547	\$ 1,493,682
Construction and development loans	\$ 16,728	\$ -	\$ 233,905	\$ 25,684	\$ -	\$ 329,424	\$ 31,225	\$ -	\$ 360,649	\$ 29,877	\$ -	\$ 348,787	\$ 24,547	\$ -	\$ 275,021	\$ 19,152	\$ -	\$ 226,656
Commercial RE	\$ 46,253	\$ -	\$ 325,017	\$ 51,867	\$ -	\$ 337,308	\$ 60,649	\$ -	\$ 320,133	\$ 69,537	\$ -	\$ 406,886	\$ 73,251	\$ -	\$ 440,559	\$ 74,646	\$ -	\$ 479,181
Multifamily residential real estate	\$ 13,508	\$ -	\$ 282,605	\$ 15,182	\$ -	\$ 360,178	\$ 13,825	\$ -	\$ 293,428	\$ 13,819	\$ -	\$ 232,215	\$ 15,546	\$ -	\$ 214,367	\$ 16,059	\$ -	\$ 230,082
1-4 family residential loans	\$ 40,521	\$ 464	\$ 373,957	\$ 42,431	\$ 2,005	\$ 398,578	\$ 44,707	\$ 1,211	\$ 369,556	\$ 49,903	\$ 1,567	\$ 384,726	\$ 51,808	\$ 1,486	\$ 390,333	\$ 52,381	\$ 1,253	\$ 428,223
Farm/land loans <sup>1</sup>	\$ 4,787	\$ -	\$ 79,466	\$ 6,371	\$ -	\$ 111,501	\$ 7,339	\$ -	\$ 119,265	\$ 7,708	\$ -	\$ 123,015	\$ 7,896	\$ -	\$ 119,265	\$ 8,094	\$ -	\$ 137,685
Farm loans <sup>2</sup>	\$ 2,637	\$ -	\$ 57,204	\$ 2,480	\$ -	\$ 56,719	\$ 2,655	\$ -	\$ 59,632	\$ 2,856	\$ -	\$ 59,905	\$ 3,536	\$ -	\$ 58,872	\$ 3,707	\$ -	\$ 57,580
Commercial and industrial loans	\$ 17,323	\$ -	\$ 150,619	\$ 19,563	\$ -	\$ 159,379	\$ 20,325	\$ -	\$ 162,285	\$ 20,486	\$ -	\$ 136,996	\$ 21,765	\$ -	\$ 142,172	\$ 19,971	\$ -	\$ 147,001
Loans to individuals	\$ 6,848	\$ -	\$ 55,430	\$ 7,073	\$ -	\$ 58,860	\$ 7,217	\$ -	\$ 56,483	\$ 7,074	\$ -	\$ 54,310	\$ 7,195	\$ -	\$ 51,734	\$ 6,734	\$ -	\$ 50,509
Credit card loans	\$ 307	\$ -	\$ 6,944	\$ 271	\$ -	\$ 6,165	\$ 295	\$ -	\$ 6,093	\$ 302	\$ -	\$ 6,715	\$ 325	\$ -	\$ 7,580	\$ 341	\$ -	\$ 7,668
All other loans & leases	\$ 1,615	\$ -	\$ 17,958	\$ 1,625	\$ -	\$ 23,917	\$ 2,105	\$ -	\$ 31,968	\$ 2,285	\$ -	\$ 29,354	\$ 2,434	\$ -	\$ 24,749	\$ 2,639	\$ -	\$ 27,528
Residential 1-4 family construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,322	\$ -	\$ 97,549	\$ 5,514	\$ -	\$ 77,314	\$ 3,853	\$ -	\$ 44,449	\$ 2,930	\$ -	\$ 33,430
Other construction, all land development and other land	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 23,133	\$ -	\$ 263,100	\$ 24,363	\$ -	\$ 271,473	\$ 20,695	\$ -	\$ 240,950	\$ 16,222	\$ -	\$ 197,350
<b>Performance and Condition Ratios</b>																		
Credit loss provision to net charge-offs <sup>3</sup>	245.5%	-3225.0%	5700.0%	385.9%	-1533.3%	5600.0%	788.5%	-320.0%	32200.0%	768.6%	-1250.0%	33357.1%	269.7%	0.0%	6000.0%	190.7%	-745.5%	3266.7%
Loss allowance to loans	1.5%	0.2%	4.7%	1.4%	0.2%	4.0%	1.4%	0.5%	3.7%	1.6%	0.6%	3.6%	2.0%	0.3%	6.0%	2.3%	0.6%	4.9%
Loan loss allowance to noncurrent loans <sup>4</sup>	1256.7%	14.9%	48500.0%	724.7%	14.6%	21360.0%	304.7%	7.4%	8760.9%	184.0%	7.8%	3989.4%	82.1%	6.5%	8760.9%	114.6%	13.4%	2289.4%
Net loans and leases to deposits	77.6%	29.3%	130.9%	80.1%	38.9%	153.7%	84.6%	44.0%	144.7%	85.2%	45.0%	121.8%	79.7%	43.4%	117.8%	76.4%	44.4%	117.8%
<b>Noncurrent loans to loans</b>																		
Noncurrent loans to loans	1.60%	0.00%	14.46%	1.72%	0.00%	14.49%	2.52%	0.00%	13.36%	3.62%	0.00%	12.63%	4.49%	0.21%	15.27%	5.30%	0.00%	19.80%
Loans Noncurrent: Real estate loans	1.54%	0.00%	12.99%	1.76%	0.00%	14.91%	2.43%	0.00%	12.68%	3.91%	0.00%	23.94%	5.06%	0.00%	31.07%	5.83%	0.00%	19.97%
Loans Noncurrent: Construction & land development <sup>5</sup>	1.34%	0.00%	48.76%	0.68%	0.00%	8.37%	4.09%	0.00%	100.00%	8.33%	0.00%	52.54%	14.53%	0.00%	100.00%	20.16%	0.00%	100.00%
Loans Noncurrent: Commercial real estate <sup>6</sup>	1.55%	0.00%	21.20%	2.20%	0.00%	22.44%	1.89%	0.00%	16.45%	2.77%	0.00%	12.34%	3.84%	0.00%	22.45%	5.05%	0.00%	25.95%
Loans Noncurrent: Multifamily residential <sup>7</sup>	0.99%	0.00%	27.33%	1.73%	0.00%	34.56%	3.19%	0.00%	59.72%	4.62%	0.00%	77.26%	7.61%	0.00%	90.32%	4.33%	0.00%	43.30%
Loans Noncurrent: 1-4 family residential	1.66%	0.00%	27.79%	1.90%	0.00%	23.28%	2.51%	0.00%	23.38%	2.89%	0.00%	15.14%	3.21%	0.00%	15.40%	4.40%	0.00%	19.30%
Loans noncurrent: Commercial and industrial loans <sup>8</sup>	2.48%	0.00%	29.69%	2.34%	0.00%	49.02%	2.63%	0.00%	33.93%	4.31%	0.00%	76.57%	3.26%	0.00%	25.24%	4.68%	0.00%	50.71%
Loans Noncurrent: Loans to individuals <sup>9</sup>	3.12%	0.00%	100.00%	1.40%	0.00%	15.60%	2.07%	0.00%	20.36%	2.00%	0.00%	17.04%	2.68%	0.00%	46.97%	4.22%	0.00%	93.06%
Loans Noncurrent: Credit card loans <sup>10</sup>	2.43%	0.00%	34.92%	4.18%	0.00%	50.00%	3.41%	0.00%	29.89%	3.75%	0.00%	31.22%	2.75%	0.00%	34.30%	5.78%	0.00%	100.00%
Loans Noncurrent: All other loans and leases <sup>11</sup>	1.68%	0.00%	44.68%	1.87%	0.00%	91.45%	2.53%	0.00%	75.50%	3.82%	0.00%	98.54%	2.62%	0.00%	75.17%	2.72%	0.00%	93.68%
<b>Net charge-offs to loans</b>																		
Net charge-offs to loans	0.16%	-0.47%	1.33%	0.27%	-0.15%	2.97%	0.35%	-0.15%	4.28%	0.70%	-0.09%	3.87%	1.45%	0.00%	7.47%	1.39%	0.02%	6.89%
Net Loans Charged-off: Construction & development <sup>12</sup>	0.08%	0.00%	2.50%	0.02%	-0.01%	0.63%	0.12%	-1.70%	3.70%	4.06%	0.00%	166.67%	5.34%	-0.49%	41.98%	5.23%	-21.09%	36.41%
Net Loans Charged-off: Commercial real estate <sup>13</sup>	0.05%	0.27%	1.41%	0.03%	0.25%	1.16%	0.28%	1.26%	9.15%	0.25%	0.71%	3.53%	0.60%	1.23%	7.92%	0.61%	0.93%	3.86%
Net Loans Charged-off: Multi-family residential <sup>14</sup>	0.02%	-0.27%	1.15%	0.05%	-0.32%	1.30%	0.19%	-0.02%	10.01%	0.05%	-0.01%	1.14%	0.52%	-0.02%	11.10%	1.30%	-1.57%	32.24%
Net Loans Charged-off: 1-4 family residential	0.10%	-0.50%	2.30%	0.29%	-0.07%	5.86%	0.31%	-0.17%	6.13%	0.46%	-0.47%	7.30%	0.91%	-0.09%	5.07%	1.03%	-0.38%	9.49%
Net Loans Charged-off: Commercial and industrial <sup>15</sup>	0.41%	-2.49%	7.41%	0.77%	-2.19%	13.73%	2.28%	-2.86%	113.71%	1.70%	-0.81%	18.74%	2.53%	-11.82%	41.53%	2.57%	-7.26%	32.41%
Net Loans Charged-off: Loans to individuals <sup>16</sup>	-15.69%	-1086.67%	12.25%	-406.19%	-26500.00%	32.37%	1.37%	-3.99%	32.37%	1.59%	-3.39%	10.42%	2.47%	-22.73%	28.51%	2.73%	-0.08%	36.09%
Net Loans Charged-off: Credit card loans <sup>17</sup>	4.04%	-1.00%	21.98%	4.97%	-0.21%	67.57%	-0.91%	-68.18%	13.39%	2.64%	-21.74%	17.68%	7.54%	-1.31%	50.63%	4.65%	0.00%	19.39%
Net Loans Charged-off: All other loans and lease <sup>18</sup>	0.18%	-2.82%	6.24%	1.54%	-1.69%	66.99%	0.93%	-0.12%	14.90%	0.84%	-1.76%	8.92%	1.00%	-0.04%	19.85%	2.11%	-0.03%	24.27%

Continues overleaf

Table 2B Average Summary Statistics for Community Development Bank Peer Group

	2011			2012		
	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)	Average (\$ in 000s)	Minimum (\$ in 000s)	Maximum (\$ in 000s)
<b>Income and Expense</b>						
Net interest income	\$ 11,222	\$ 270	\$ 86,731	\$ 11,329	\$ 282	\$ 79,373
Provision for loan and lease losses	\$ 2,472	\$ (297)	\$ 19,092	\$ 1,456	\$ (4,509)	\$ 12,317
Total noninterest income	\$ 3,117	\$ (3,553)	\$ 47,300	\$ 3,610	\$ (538)	\$ 53,427
Total noninterest expense	\$ 11,162	\$ 737	\$ 92,894	\$ 11,472	\$ 770	\$ 95,714
Salaries and employee benefits	\$ 5,583	\$ 391	\$ 49,881	\$ 5,855	\$ 385	\$ 52,144
Premises and equipment expense	\$ 1,640	\$ 30	\$ 18,893	\$ 1,583	\$ 45	\$ 18,938
Additional noninterest expense	\$ 3,939	\$ 316	\$ 24,120	\$ 4,035	\$ 340	\$ 24,632
Pre-tax net operating income	\$ 705	\$ (21,991)	\$ 25,339	\$ 2,010	\$ (6,270)	\$ 24,769
Applicable income taxes	\$ 320	\$ (2,232)	\$ 6,293	\$ 468	\$ (2,593)	\$ 7,465
Net income	\$ 657	\$ (19,759)	\$ 19,046	\$ 1,856	\$ (6,242)	\$ 19,069
Net charge-offs	\$ 2,356	\$ (210)	\$ 17,298	\$ 1,742	\$ (164)	\$ 15,817
Cash dividends	\$ 684	\$ -	\$ 10,800	\$ 1,087	\$ -	\$ 10,800
<b>Net Loans and Leases</b>						
Total loans and leases	\$ 195,996	\$ 3,117	\$ 1,321,788	\$ 194,028	\$ 2,893	\$ 1,246,819
Construction and development loans	\$ 14,999	\$ -	\$ 155,870	\$ 12,875	\$ -	\$ 131,025
Commercial RE	\$ 73,107	\$ 766	\$ 427,489	\$ 71,738	\$ 945	\$ 405,242
Multifamily residential real estate	\$ 15,328	\$ -	\$ 253,769	\$ 14,940	\$ -	\$ 254,913
1-4 family residential loans	\$ 53,187	\$ 1,035	\$ 417,754	\$ 54,168	\$ 888	\$ 395,808
Farmland loans <sup>1</sup>	\$ 7,897	\$ -	\$ 133,325	\$ 7,330	\$ -	\$ 121,675
Farm loans <sup>2</sup>	\$ 3,694	\$ -	\$ 45,740	\$ 3,709	\$ -	\$ 48,115
Commercial and industrial loans	\$ 19,949	\$ -	\$ 136,908	\$ 20,548	\$ -	\$ 145,161
Loans to individuals	\$ 6,151	\$ -	\$ 45,189	\$ 5,961	\$ -	\$ 43,418
Credit card loans	\$ 356	\$ -	\$ 7,920	\$ 359	\$ -	\$ 8,092
All other loans & leases	\$ 2,674	\$ -	\$ 31,043	\$ 2,878	\$ -	\$ 33,736
Residential 1-4 family construction	\$ 2,398	\$ -	\$ 23,298	\$ 2,452	\$ -	\$ 25,067
Other construction, all land development and other land	\$ 12,601	\$ -	\$ 136,227	\$ 10,423	\$ -	\$ 105,958
<b>Performance and Condition Ratios</b>						
Credit loss provision to net charge-offs <sup>3</sup>	91.4%	-3653.7%	1008.6%	128.9%	-1276.8%	1681.0%
Loss allowance to loans	2.5%	0.7%	6.9%	2.5%	0.9%	6.3%
Loan loss allowance to noncurrent loans <sup>4</sup>	279.1%	12.7%	12593.5%	91.3%	10.7%	458.0%
Net loans and leases to deposits	74.0%	29.6%	113.0%	70.8%	25.3%	104.8%
<b>Noncurrent loans to loans</b>						
Noncurrent loans to loans	5.48%	0.00%	21.19%	5.83%	0.00%	21.93%
Loans Noncurrent: Real estate loans	5.98%	0.00%	22.87%	6.30%	0.00%	21.93%
Loans Noncurrent: Construction & land development <sup>5</sup>	22.00%	0.00%	100.00%	23.90%	0.00%	100.00%
Loans Noncurrent: Commercial real estate <sup>6</sup>	5.72%	0.00%	24.85%	6.40%	0.00%	31.99%
Loans Noncurrent: Multifamily residential <sup>7</sup>	3.74%	0.00%	24.88%	4.32%	0.00%	29.69%
Loans Noncurrent: 1-4 family residential	5.63%	0.00%	17.20%	6.47%	0.00%	25.61%
Loans noncurrent: Commercial and industrial loans <sup>8</sup>	3.57%	0.00%	25.74%	4.60%	0.00%	33.82%
Loans Noncurrent: Loans to individuals <sup>9</sup>	2.47%	0.00%	43.75%	3.05%	0.00%	88.46%
Loans Noncurrent: Credit card loans <sup>10</sup>	1.96%	0.00%	21.54%	0.59%	0.00%	4.69%
Loans Noncurrent: All other loans and leases <sup>11</sup>	0.98%	0.00%	11.96%	1.65%	0.00%	39.75%
<b>Net charge-offs to loans</b>						
Net charge-offs to loans	1.15%	-0.40%	4.43%	0.98%	-0.36%	6.62%
Net Loans Charged-off: Construction & development <sup>12</sup>	1.65%	-63.80%	38.29%	1.76%	-35.71%	48.68%
Net Loans Charged-off: Commercial real estate <sup>13</sup>	1.01%	-0.23%	5.59%	0.70%	-1.54%	5.78%
Net Loans Charged-off: Multi-family residential <sup>14</sup>	0.48%	-0.51%	5.32%	0.79%	-0.32%	18.19%
Net Loans Charged-off: 1-4 family residential	1.03%	-0.04%	5.46%	1.19%	-0.47%	7.92%
Net Loans Charged-off: Commercial and industrial <sup>15</sup>	1.98%	-26.66%	36.72%	4.69%	-7.16%	199.00%
Net Loans Charged-off: Loans to individuals <sup>16</sup>	4.29%	-0.49%	156.78%	1.17%	-5.38%	23.61%
Net Loans Charged-off: Credit card loans <sup>17</sup>	2.44%	-0.56%	11.35%	2.66%	-0.60%	19.35%
Net Loans Charged-off: All other loans and lease <sup>18</sup>	59.32%	-2.78%	2937.50%	1.36%	-12.17%	40.32%



Table 2B Average Summary Statistics for Community Development Bank Peer Group

**Table Notes:**

**Number of Observations:** The standard number of observations is 66 unless otherwise noted.

- <sup>1</sup> 59 observations for 2005-2010; 61 for 2011.
- <sup>2</sup> 59 observations for 2005-2010; 61 for 2011.
- <sup>3</sup> 59 observations in 2005, 61 in 2006-2007; 72 in 2007; 65 in 2008; 66 in 2009-2012.
- <sup>4</sup> 61 observations in 2005, 63 in 2006; 65 in 2007-2008; 74 in 2008; 66 in 2009; 65 in 2010, 64 in 2011-2012.
- <sup>5</sup> 59 observations in 2005; 62 in 2006-2009; 60 in 2010; 59 in 2011-2012.
- <sup>6</sup> 65 observations for 2005-2010.
- <sup>7</sup> 57 observations in 2005-2007; 58 in 2008; 56 in 2009; 62 in 2010; 60 in 2011 and 58 in 2012.
- <sup>8</sup> 63 observations for 2005; 64 in 2006-2008, 65 in 2009-2010; 63 in 2011-2012.
- <sup>9</sup> 65 observations in 2005; 64 in 2006-2010. 65 in 2011; 64 in 2012.
- <sup>10</sup> 22 observations in 2005, 21 in 2006; 22 in 2007, 21 in 2008; 19 in 2009, 21 in 2010-2011, 19 in 2012.
- <sup>11</sup> 52 observations in 2005; 55 in 2006; 53 in 2007-2008; 51 in 2009; 53 in 2010, 57 in 2011 and 45 in 2012.
- <sup>12</sup> 61 observations in 2005; 62 in 2006; 63 in 2007-2010, 61 in 2011 and 60 in 2012.
- <sup>13</sup> 66 observations in 2005; 65 in 2006-2010, 66 in 2011-2012.
- <sup>14</sup> 57 observations in 2005; 59 in 2006; 58 in 2007-2008; 69 in 2008; 59 in 2009; 62 in 2010, 63 in 2011 and 60 in 2012.
- <sup>15</sup> 64 observations for 2005-2008; 65 in 2009-2011, 64 in 2012.
- <sup>16</sup> 65 observations for 2005-2006; 64 in 2007-2010; 65 in 2011-2012.
- <sup>17</sup> 22 observations for 2005; 24 in 2006; 23 in 2007-2008; 22 in 2009; 21 in 2010-2012.
- <sup>18</sup> 53 observations for 2005; 55 in 2006; 57 in 2007; 55 in 2008-2010.

**Peer Group Composition:** The peer group is composed of 76 community development banks. However, data on ten banks were not available for every year, so the summary statistics are based on 66 banks.

**Reporting Date(s):** As of December 31st for each respective year.

**Definitions:**

- Net interest income:** Total interest income minus total interest expense. It represents the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors.
- Provision for loan and lease losses:** The amount needed to make the allowance for loan and lease losses adequate to absorb expected loan and lease losses (based upon management's evaluation of the bank's current loan and lease portfolio). Call reporters: prio an allowance for transfer risk is also included to cover losses on international assets. Additionally, from 1997 to 2000, includes provision for credit losses on off-balance sheet credit exposures. TFR Reporters: Reflects net provision for losses on interest-bearing asset
- Total noninterest income:** Income from fiduciary activities, plus service charges on deposit accounts in domestic offices, plus trading gains (losses) and fees from foreign exchange transactions, plus other foreign transaction gains (losses), plus other gains (losses) ; from trading assets and liabilities.
- Total noninterest expense:** Salaries and employee benefits, expenses of premises and fixed assets (net of rental income), and other noninterest expenses.
- Pre-tax net operating income:** Net income (loss) before income taxes and extraordinary items and other adjustments minus gains (losses) on securities not held in trading accounts.
- Applicable income taxes:** Applicable federal, state and local, and foreign income taxes.
- Net income:** Net interest income plus total noninterest income plus realized gains (losses) on securities and extraordinary items, less total noninterest expense, loan loss provisions and income taxes.
- Net charge-offs:** Total loans and leases charged-off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged-off.
- Cash dividends:** Cash dividends paid on common and preferred stock.
- Total loans and leases:** Total loans and lease financing receivables, net of unearned income.
- Construction and development loans:** Construction and land development loans secured by real estate held in domestic offices. This item includes loans for all property types under construction, as well as loans for land acquisition and development.
- Commercial RE:** Nonresidential loans (excluding farm loans) primarily secured by real estate held in domestic offices. Please note: Thrift Financial Reporters include mortgages on properties that are used for farming in this item.
- Multifamily residential real estate:** Multifamily (5 or more) residential property loans secured by real estate held in domestic offices.
- 1-4 family residential loans:** Total loans secured by 1-4 family residential properties (including revolving and open-end loans) held in domestic offices. Note: Prior to 2004 the savings institutions that file a thrift financial report did not report the 1-4 family loans by the sub category first liens and second liens. The data is not available prior to this year. Commercial banks began reporting that data in 1991.
- Farmland loans:** Loans secured by farmland held in domestic offices. Excludes savings institutions filing a TFR.
- Farm loans:** Loans to finance agricultural production and other loans to farmers. Excludes savings institutions filing a TFR.
- Commercial and industrial loans:** Commercial and industrial loans. Excludes all loans secured by real estate, loans to individuals, loans to depository institutions and foreign governments, loans to states and political subdivisions and lease financing receivables.
- Loans to individuals:** Loans to individuals for household, family, and other personal expenditures including outstanding credit card balances and other secured and unsecured consumer loans.
- Credit card loans:** Consumer loans extended through credit card plans.
- All other loans & leases:** Includes obligations (other than securities and leases) of U.S. states and political subdivisions including nonrated industrial development obligations, total acceptances of other banks, loans to depository institutions and foreign governments
- Residential 1-4 family construction:** Residential 1-4 family construction loans secured by real estate in domestic offices.
- Other construction, all land development and other land:** Other construction loans and all land development and other land loans secured by real estate in domestic offices.
- Credit loss provision to net charge-offs:** Provision for possible credit and allocated transfer risk as a percent of net charge-offs. If the denominator is less than or equal to zero, then ratio is shown as 'NA.'
- Loss allowance to loans:** Allowance for loan and lease losses as a percent of total loan and lease financing receivables, excluding unearned income.
- Loan loss allowance to noncurrent loans:** Allowance for loan and lease losses as a percent of noncurrent loans and leases.
- Net loans and leases to deposits:** Loans and lease financing receivables net of unearned income, allowances and reserves as a percent of total deposits.

Table 2B Average Summary Statistics for Community Development Bank Peer Group

**Noncurrent loans to loans:** Total noncurrent loans and leases, Loans and leases 90 days or more past due plus loans in nonaccrual status, as a percent of gross loans and leases.

**% Loans Noncurrent: Real estate loans:** Real estate loans past due 90 days or more plus loans placed in nonaccrual status as a percent of real estate loans.

**% Loans Noncurrent: Construction & land development:** Noncurrent construction and land development loans secured as a percent of total construction and land development loans secured in domestic offices.

**% Loans Noncurrent: Commercial real estate:** Noncurrent nonfarm nonresidential real estate loans as a percent of total nonfarm nonresidential real estate loans in domestic offices.

**% Loans Noncurrent: Multifamily residential:** Noncurrent multifamily residential real estate (5 or more) loans as a percent of total multifamily residential real estate loans in domestic offices.

**% Loans Noncurrent: 1-4 family residential:** Noncurrent loans secured by 1-4 family residential properties (including all 1-4 family loans except home equity loans) as a percent of total 1-4 family residential mortgage loans. This only applies to loans held in domestic offices.

**% Loans noncurrent: Commercial and industrial loans:** Commercial and industrial loans 90 days or more past due and nonaccrual as a percent of total commercial and industrial loans. Note: For banks with assets of less than \$300 million prior to 2001, this item in depository institutions, agricultural loans, etc.).

**% Loans Noncurrent: Loans to individuals:** Loans to individuals for household, family and other personal expenditures 90 days or more past due and nonaccrual as a percent of total consumer loans.

**% Loans Noncurrent: Credit card loans:** Credit card loans to individuals for household, family and other personal expenditures 90 days or more past due and nonaccrual as a percent of total credit card and related plan loans.

**% Loans Noncurrent: All other loans and leases:** Other loans and leases (including loans to depository institutions and acceptances of other banks, loans to foreign governments and official institutions, lease financing receivables, and loans to finance agricultural production and other loans to farmers) which are 90 days or more past due and nonaccrual as a percent of total other loans and leases.

**Net charge-offs to loans:** Gross loan and lease financing receivable charge-offs, less gross recoveries, (annualized) as a percent of average total loans and lease financing receivables.

**% Net Loans Charged-off: Construction & development:** Net charged-off construction and land development loans secured by real estate (annualized) as a percent of average total construction and land development loans secured by real estate.

**% Net Loans Charged-off: Commercial real estate:** Net charged-off loans secured by nonfarm nonresidential properties (annualized) as a percent of average total loans secured by nonfarm nonresidential properties.

**% Net Loans Charged-off: Multi-family residential:** Net charged-off loans secured by multi-family (5 or more) residential properties (annualized) as a percent of average total loans secured by multi-family residential properties.

**% Net Loans Charged-off: 1-4 family residential:** Net charged-off all loans secured by 1-4 family residential properties (annualized) as a percent of average total loans secured by 1-4 family residential properties.

**% Net Loans Charged-off: Commercial and industrial:** Net charged-off commercial and industrial loans (annualized) as a percent of average total commercial and industrial loans.

**% Net Loans Charged-off: Loans to individuals:** Net charged-off loans to individuals for household, family and other personal expenditures (annualized) as a percent of average total loans to individuals.

**% Net Loans Charged-off: Credit card loans:** Net charged-off credit card loans to individuals (annualized) as a percent of average total credit card and related plan loans.

**% Net Loans Charged-off: All other loans and lease:** Net charged-off loans to depository institutions and acceptances of other banks, loans to foreign governments and official institutions, lease financing receivables, loans to finance agricultural production and all other loans and leases (annualized) as a percent of average total other loans and leases.

**Source:** FDIC Statistics on Depository Institutions (SDI), <http://www2.fdic.gov/sdi/index.asp>

Table 3A Additional Summary Statistics for Community Development Bank Peer Group

	2005		2006		2007		2008		2009		2010		2011		2012	
	Median	Standard Deviation	Median	Standard Deviation	Median	Standard Deviation	Median	Standard Deviation	Median	Standard Deviation	Median	Standard Deviation	Median	Standard Deviation	Median	Standard Deviation
	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)	(\$ in 000s)
<b>Assets and Liabilities</b>																
Total assets	\$ 122,158	\$ 276,114	\$ 118,854	\$ 316,085	\$ 144,337	\$ 349,383	\$ 150,609	\$ 359,947	\$ 163,689	\$ 365,298	\$ 182,080	\$ 372,565	\$ 167,122	\$ 368,839	\$ 204,886	\$ 374,294
Net loans and leases	\$ 76,694	\$ 202,606	\$ 82,356	\$ 234,134	\$ 88,352	\$ 252,097	\$ 95,495	\$ 257,596	\$ 109,348	\$ 248,400	\$ 109,103	\$ 244,793	\$ 117,581	\$ 224,345	\$ 130,672	\$ 218,567
Loan loss allowance	\$ 1,002	\$ 2,555	\$ 955	\$ 2,805	\$ 1,326	\$ 2,783	\$ 1,840	\$ 4,052	\$ 2,139	\$ 4,510	\$ 2,375	\$ 5,373	\$ 2,890	\$ 5,184	\$ 2,793	\$ 4,696
Other real estate owned	\$ 34	\$ 576	\$ 20	\$ 529	\$ 177	\$ 1,252	\$ 391	\$ 2,817	\$ 861	\$ 3,912	\$ 1,059	\$ 5,211	\$ 1,634	\$ 6,511	\$ 1,531	\$ 6,222
Total Liabilities	\$ 109,976	\$ 252,615	\$ 105,848	\$ 288,017	\$ 130,332	\$ 318,520	\$ 136,532	\$ 328,072	\$ 147,614	\$ 333,322	\$ 164,570	\$ 339,136	\$ 145,663	\$ 333,381	\$ 180,062	\$ 337,270
Total deposits	\$ 101,547	\$ 205,366	\$ 103,004	\$ 237,796	\$ 109,947	\$ 255,716	\$ 110,152	\$ 258,280	\$ 136,718	\$ 282,859	\$ 156,616	\$ 298,578	\$ 136,738	\$ 299,255	\$ 165,313	\$ 305,315
Federal funds purchased and repurchase agreements	\$ -	\$ 13,270	\$ -	\$ 14,375	\$ -	\$ 15,837	\$ -	\$ 14,556	\$ -	\$ 11,137	\$ -	\$ 15,036	\$ -	\$ 12,949	\$ -	\$ 11,098
Other borrowed funds	\$ 4,553	\$ 40,637	\$ 4,703	\$ 49,471	\$ 4,515	\$ 58,880	\$ 7,522	\$ 68,264	\$ 5,000	\$ 51,357	\$ 5,000	\$ 39,061	\$ 4,369	\$ 36,327	\$ 3,404	\$ 36,258
Total equity capital	\$ 12,338	\$ 23,971	\$ 13,781	\$ 28,818	\$ 14,347	\$ 31,534	\$ 15,195	\$ 32,638	\$ 16,208	\$ 32,696	\$ 16,700	\$ 34,306	\$ 15,575	\$ 36,267	\$ 16,887	\$ 37,782
Noncurrent loans and leases	\$ 674	\$ 1,218	\$ 1,048	\$ 1,580	\$ 1,825	\$ 3,831	\$ 3,100	\$ 6,291	\$ 3,962	\$ 10,457	\$ 4,344	\$ 14,928	\$ 5,050	\$ 15,194	\$ 5,201	\$ 11,930
Unused loan commitments	\$ 12,760	\$ 36,762	\$ 14,702	\$ 42,629	\$ 12,011	\$ 41,502	\$ 11,354	\$ 38,677	\$ 8,860	\$ 25,675	\$ 7,238	\$ 23,175	\$ 7,441	\$ 31,119	\$ 9,980	\$ 38,307
Tier one (core) capital	\$ 12,195	\$ 22,503	\$ 14,169	\$ 25,425	\$ 14,288	\$ 27,565	\$ 14,714	\$ 29,175	\$ 15,954	\$ 30,185	\$ 16,140	\$ 30,945	\$ 15,090	\$ 32,826	\$ 16,817	\$ 34,766
Total unused commitments	\$ 12,760	\$ 36,762	\$ 14,702	\$ 42,629	\$ 12,011	\$ 41,499	\$ 11,354	\$ 38,677	\$ 8,860	\$ 25,675	\$ 7,238	\$ 23,175	\$ 7,441	\$ 31,119	\$ 9,980	\$ 38,307
<b>Total Deposits</b>																
Transaction accounts	\$ 25,320	\$ 48,427	\$ 24,309	\$ 41,320	\$ 22,679	\$ 36,091	\$ 23,026	\$ 31,337	\$ 26,943	\$ 41,002	\$ 26,984	\$ 51,841	\$ 29,430	\$ 69,261	\$ 34,481	\$ 70,493
Money market deposit accounts (MMDAs)	\$ 6,718	\$ 74,953	\$ 7,782	\$ 75,588	\$ 10,667	\$ 89,127	\$ 8,532	\$ 92,344	\$ 13,144	\$ 106,018	\$ 15,702	\$ 120,772	\$ 14,512	\$ 121,427	\$ 15,273	\$ 130,966
Other savings deposits (excluding MMDAs)	\$ 8,124	\$ 32,166	\$ 8,110	\$ 45,417	\$ 8,424	\$ 56,401	\$ 9,006	\$ 66,232	\$ 10,186	\$ 75,294	\$ 9,741	\$ 83,491	\$ 11,288	\$ 85,423	\$ 11,695	\$ 98,988
Total time deposits	\$ 44,478	\$ 91,885	\$ 52,827	\$ 119,415	\$ 55,766	\$ 125,493	\$ 65,062	\$ 125,484	\$ 70,773	\$ 124,598	\$ 71,761	\$ 122,358	\$ 67,661	\$ 111,416	\$ 68,859	\$ 100,266
Noninterest-bearing deposits	\$ 12,295	\$ 40,741	\$ 14,337	\$ 42,921	\$ 13,159	\$ 44,244	\$ 13,654	\$ 46,461	\$ 16,215	\$ 53,004	\$ 15,124	\$ 57,354	\$ 17,933	\$ 69,302	\$ 24,297	\$ 73,133
Brokered deposits	\$ 1,356	\$ 11,206	\$ 2,040	\$ 14,020	\$ 2,591	\$ 14,473	\$ 10,781	\$ 27,754	\$ 10,202	\$ 20,726	\$ 5,987	\$ 17,059	\$ 6,481	\$ 14,688	\$ 4,345	\$ 13,804
<b>Past Due and Nonaccrual Assets</b>																
Assets past due 30-89 days	\$ 788	\$ 2,500	\$ 1,355	\$ 3,561	\$ 1,601	\$ 5,149	\$ 2,123	\$ 8,178	\$ 2,318	\$ 7,765	\$ 2,483	\$ 8,104	\$ 2,478	\$ 6,024	\$ 2,578	\$ 5,358
Assets past due 90 or more days	\$ 46	\$ 403	\$ 44	\$ 733	\$ 27	\$ 955	\$ 66	\$ 1,300	\$ 49	\$ 1,105	\$ 4	\$ 1,304	\$ 5	\$ 823	\$ 1	\$ 4,996
Assets in nonaccrual status	\$ 450	\$ 1,112	\$ 759	\$ 1,306	\$ 1,622	\$ 3,646	\$ 2,691	\$ 5,921	\$ 3,946	\$ 10,368	\$ 4,080	\$ 14,817	\$ 5,207	\$ 15,081	\$ 4,910	\$ 9,984
<b>Performance and Condition Ratios</b>																
Yield on earning assets	6.40%	1.18%	7.14%	0.96%	7.41%	0.89%	6.57%	0.75%	5.88%	0.70%	5.54%	0.69%	5.29%	0.77%	4.92%	0.81%
Cost of funding earning assets	2.00%	0.53%	2.83%	0.72%	3.33%	0.75%	2.72%	0.72%	1.98%	0.65%	1.37%	0.51%	1.07%	0.44%	0.80%	0.37%
Net interest margin	4.57%	0.96%	4.40%	0.90%	4.22%	0.82%	3.99%	0.79%	4.11%	0.78%	4.22%	0.77%	4.17%	0.76%	4.12%	0.81%
Net operating income to assets	0.84%	1.25%	0.73%	1.41%	0.70%	1.04%	0.30%	1.22%	-0.03%	1.74%	0.13%	1.42%	0.23%	1.67%	0.46%	1.42%
Return on assets (ROA)	0.85%	1.25%	0.74%	1.42%	0.70%	1.04%	0.22%	1.39%	0.01%	1.69%	0.24%	1.35%	0.29%	1.67%	0.50%	1.44%
Pretax return on assets	1.11%	1.38%	0.99%	1.56%	0.94%	1.12%	0.20%	1.70%	-0.06%	1.79%	0.31%	1.47%	0.39%	1.67%	0.53%	1.56%
Return on Equity (ROE)	9.89%	7.56%	9.38%	10.31%	8.30%	10.21%	2.41%	18.12%	0.15%	19.04%	2.44%	17.47%	3.49%	26.47%	5.63%	25.29%
Cash dividends to net income (ytd only)*	22.29%	48.33%	27.38%	38.26%	24.55%	40.86%	0.00%	303.02%	0.00%	2068.90%	0.00%	53.60%	0.00%	200.45%	0.00%	41.50%
Noncurrent assets plus other real estate owned to assets	0.58%	1.57%	0.64%	1.51%	1.41%	2.02%	2.17%	2.48%	3.30%	2.48%	3.99%	3.98%	3.53%	4.83%	2.96%	5.31%
Core capital (leverage) ratio	9.17%	5.12%	9.24%	3.19%	9.01%	2.79%	8.58%	2.01%	8.75%	2.35%	8.27%	2.63%	8.93%	2.94%	9.07%	2.83%
Tier 1 risk-based capital ratio	13.12%	11.47%	12.63%	6.83%	11.95%	5.55%	11.40%	4.41%	11.87%	4.59%	12.75%	4.38%	13.54%	5.28%	14.12%	5.22%
Total risk-based capital ratio	14.33%	11.39%	13.76%	6.88%	13.24%	5.58%	12.72%	4.39%	13.34%	4.57%	13.93%	4.39%	14.76%	5.28%	15.37%	5.24%

## Table 3A Additional Summary Statistics for Community Development Bank Peer Group

### Table Notes:

**Number of Observations:** 66

**Peer Group Composition:** The peer group is composed of 76 community development banks. However, data on ten banks were not available for every year, so the summary statistics are based on 76 banks.

**Reporting Date(s):** As of December 31st for each respective year.

### Definitions:

**Total assets:** The sum of all assets owned by the institution including cash, loans, securities, bank premises and other assets. This total does not include off-balance-sheet accounts.

**Net loans and leases:** Total loans and lease financing receivables minus unearned income and loan loss allowances.

**Loan loss allowance:** Each bank must maintain an allowance (reserve) for loan and lease losses that is adequate to absorb estimated credit losses associated with its loan and lease portfolio (which also includes off-balance-sheet credit instruments).

**Other real estate owned:** Includes direct and indirect investments in real estate. The amount is reflected net of valuation allowances. For Thrift Financial Reporters, the valuation allowances include allowances for other repossessed assets.

**Total Liabilities:** Deposits and other borrowings, subordinated notes and debentures, limited-life preferred stock and related surplus, trading account liabilities and mortgage indebtedness.

**Total deposits:** The sum of all deposits including demand deposits, money market deposits, other savings deposits, time deposits and deposits in foreign offices.

**Federal funds purchased and repurchase agreements:** Total federal funds purchased and securities sold under agreements to repurchase in domestic offices. Thrift Financial Reports include only federal funds purchased.

**Trading liabilities:** Starting in 1994, includes liability for short positions and revaluation losses on interest rate, foreign exchange rate, and other commodity and equity contracts. This item is not available for TFR Reporters.

**Other borrowed funds:** Other borrowed money (excludes deposits, federal funds purchased, securities sold under agreements to repurchase in domestic offices of the bank, and trading liabilities). As of March 1997, includes mortgage indebtedness and obligations under capitalized leases.

**Total equity capital:** Total equity capital on a consolidated basis note: 1) beginning march 2009, includes the non-controlling (minority) interests in consolidated subsidiaries for CALL report and TFR filers.

**Noncurrent loans and leases:** Assets past due 90 days or more, plus assets placed in nonaccrual status.

**Unused loan commitments:** Includes unused credit card lines and home equity lines, commitments to make loans for commercial real estate construction and land development, and commitments to originate or purchase loans.

**Tier one (core) capital:** Tier 1 (core) capital includes: common equity plus noncumulative perpetual preferred stock plus minority interests in consolidated subsidiaries less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations.

**Total unused commitments:** The unused portions of commitments to make or purchase extensions of credit in the form of loans or participations in loans, lease financing receivables, or similar transactions for which a fee has been paid or are otherwise legally bound.

**Transaction accounts:** The sum of the following accounts held in domestic offices: demand deposits, NOW accounts, Automated Transfer Service (ATS) accounts and telephone or preauthorized transfer accounts. prior to 2004, this item is not available for tfr reporters.

**Money market deposit accounts (MMDAs):** Total money market deposit accounts held in domestic offices. \* prior to 2004, this item is not available for TFR Reporters.

**Other savings deposits (excluding MMDAs):** Total savings deposits held in domestic offices, aside from money market deposit accounts. prior to 2004, this item is not available for TFR Reporters.

**Total time deposits:** Total nontransaction time deposits held in domestic offices. Prior to 2004, this item is not available for TFR reporters with assets less than \$300 million and risk-based capital ratios in excess of 12 percent.

**Noninterest-bearing deposits:** The sum of total demand deposits and noninterest-bearing time and savings deposits held in domestic offices. Prior to 2004, this item is not available for TFR Reporters

**Brokered deposits:** Total brokered deposits held in domestic offices. Brokered deposits represent funds which the reporting bank obtains, directly or indirectly, by or through any deposit broker for deposit into one or more deposit accounts.

Thus, brokered deposits include both those in which the entire beneficial interest in a given bank deposit account or instrument is held by a single depositor and those in which the deposit broker sells participations in a given bank deposit account or instrument to one or more investors. Fully insured brokered deposits are brokered deposits that are issued in denominations of \$100,000.

**Assets past due 30-89 days:** Total assets past due 30 through 89 days and still accruing interest. Total assets include real estate loans, installment loans, credit cards and related plan loans, commercial, and all other loans, lease financing receivables, debt securities and other assets. Note: The FFIEC considers 30 through 89 day past due data on an institution level confidential.

**Assets past due 90 or more days:** Total assets past due 90 or more days and still accruing interest. Total assets include real estate loans, installment loans, credit cards and related plan loans, commercial loans and all other loans, lease financing receivables, debt securities and other assets.

**Assets in nonaccrual status:** Total assets, which are no longer accruing interest. Total assets include real estate loans, installment loans, credit cards and related loans, commercial and all other loans, lease financing receivables, debt securities and other assets.

Table 3A Additional Summary Statistics for Community Development Bank Peer Group

**Yield on earning assets:** Total interest income (annualized) as a percent of average earning assets.

**Cost of funding earning assets:** Annualized total interest expense on deposits and other borrowed money as a percent of average earning assets on a consolidated basis.

**Net interest margin:** Total interest income less total interest expense (annualized) as a percent of average earning assets.

**Noninterest income to earning assets:** Income derived from bank services and sources other than interest bearing assets (annualized) as a percent of average earning assets.

**Noninterest expense to earning assets:** Salaries and employee benefits, expenses of premises and fixed assets, and other noninterest expenses (annualized) as a percent of average earning assets.

**Net operating income to assets:** Net operating income (annualized) as a percent of average assets.

**Return on assets (ROA):** Net income after taxes and extraordinary items (annualized) as a percent of average total assets.

**Pretax return on assets:** Annualized pre-tax net income as a percent of average assets. Note: Includes extraordinary items and other adjustments, net of taxes.

**Return on Equity (ROE):** Annualized net income as a percent of average equity on a consolidated basis.

**Cash dividends to net income (ytd only)\*:** Total of all cash dividends declared (year-to-date, annualized) as a percent of net income (year-to-date, annualized). \* this ratio is not available on a quarterly basis. if the denominator is less than or equal to zero, then ratio is shown as 'N/A.'

**Noncurrent assets plus other real estate owned to assets:** Noncurrent assets as a percent of total assets. Noncurrent assets are defined as assets that are past due 90 days or more plus assets placed in nonaccrual status plus other real estate owned (excluding direct and indirect investments in real estate).

**Core capital (leverage) ratio:** Tier 1 (core) capital as a percent of average total assets minus ineligible intangibles. Tier 1 (core) capital includes: common equity plus noncumulative perpetual preferred stock plus minority interests in consolidated subsidiaries less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations. Average total assets used in this computation are an average of daily or weekly figures for the quarter.

**Tier 1 risk-based capital ratio:** Tier 1 (core) capital as a percent of risk-weighted assets as defined by the appropriate federal regulator for prompt corrective action during that time period.

**Total risk-based capital ratio:** Total risk based capital as a percent of risk-weighted assets as defined by the appropriate federal regulator for prompt corrective action during that time period.

<sup>1</sup> 65 observations for 2005 and 2008.

**Source:** FDIC Statistics on Depository Institutions (SDI), <http://www2.fdic.gov/sdi/index.asp>

Table 3B Additional Summary Statistics for Community Development Bank Peer Group

	2005		2006		2007		2008		2009		2010		2011		2012	
	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)	Median (\$ in 000s)	Standard Deviation (\$ in 000s)
<b>Income and Expense</b>																
Net interest income	\$ 4,787	\$ 10,399	\$ 4,995	\$ 12,268	\$ 5,087	\$ 13,004	\$ 5,629	\$ 13,418	\$ 5,998	\$ 13,268	\$ 6,638	\$ 14,033	\$ 6,996	\$ 13,623	\$ 7,254	\$ 12,934
Provision for loan and lease losses	\$ 119	\$ 645	\$ 160	\$ 810	\$ 207	\$ 869	\$ 774	\$ 3,706	\$ 1,601	\$ 7,155	\$ 1,577	\$ 5,384	\$ 1,367	\$ 3,561	\$ 717	\$ 2,301
Total noninterest income	\$ 954	\$ 4,304	\$ 1,114	\$ 5,096	\$ 1,129	\$ 5,425	\$ 1,126	\$ 5,694	\$ 1,185	\$ 5,691	\$ 1,459	\$ 5,744	\$ 1,391	\$ 6,582	\$ 1,430	\$ 7,293
Total noninterest expense	\$ 4,144	\$ 9,687	\$ 4,533	\$ 11,627	\$ 4,439	\$ 12,456	\$ 5,211	\$ 13,474	\$ 5,584	\$ 15,825	\$ 6,070	\$ 13,834	\$ 6,584	\$ 13,857	\$ 6,800	\$ 13,916
Salaries and employee benefits	\$ 2,318	\$ 5,544	\$ 2,539	\$ 6,398	\$ 2,627	\$ 7,020	\$ 2,843	\$ 7,212	\$ 3,039	\$ 7,172	\$ 3,150	\$ 7,195	\$ 3,196	\$ 7,372	\$ 3,851	\$ 7,515
Premises and equipment expense	\$ 649	\$ 1,621	\$ 660	\$ 1,977	\$ 740	\$ 2,189	\$ 803	\$ 2,435	\$ 795	\$ 2,583	\$ 782	\$ 2,567	\$ 852	\$ 2,568	\$ 781	\$ 2,522
Additional noninterest expense	\$ 1,201	\$ 2,627	\$ 1,269	\$ 3,368	\$ 1,418	\$ 3,337	\$ 1,673	\$ 4,042	\$ 2,025	\$ 7,052	\$ 2,144	\$ 4,308	\$ 2,384	\$ 4,211	\$ 2,625	\$ 4,211
Pre-tax net operating income	\$ 1,127	\$ 4,595	\$ 1,245	\$ 5,145	\$ 1,299	\$ 5,364	\$ 562	\$ 5,044	\$ (178)	\$ 10,287	\$ 285	\$ 4,996	\$ 594	\$ 5,566	\$ 992	\$ 5,258
Applicable income taxes	\$ 148	\$ 1,579	\$ 182	\$ 1,684	\$ 151	\$ 1,706	\$ 1	\$ 2,717	\$ -	\$ 2,513	\$ -	\$ 2,042	\$ 5	\$ 1,115	\$ 5	\$ 1,454
Net income	\$ 937	\$ 3,273	\$ 1,106	\$ 3,633	\$ 1,037	\$ 3,783	\$ 401	\$ 5,510	\$ 38	\$ 8,085	\$ 304	\$ 5,235	\$ 445	\$ 4,910	\$ 1,129	\$ 4,421
Net charge-offs	\$ 49	\$ 375	\$ 68	\$ 819	\$ 93	\$ 905	\$ 385	\$ 2,188	\$ 1,247	\$ 6,878	\$ 1,185	\$ 4,308	\$ 1,047	\$ 3,772	\$ 833	\$ 2,621
Cash dividends	\$ 199	\$ 1,670	\$ 364	\$ 1,889	\$ 270	\$ 2,327	\$ 225	\$ 1,397	\$ 16	\$ 2,311	\$ -	\$ 1,625	\$ -	\$ 1,807	\$ -	\$ 2,223
<b>Net Loans and Leases</b>																
Total loans and leases	\$ 77,356	\$ 204,995	\$ 83,722	\$ 236,760	\$ 89,534	\$ 254,759	\$ 97,477	\$ 261,204	\$ 111,444	\$ 252,369	\$ 111,410	\$ 249,449	\$ 122,703	\$ 228,662	\$ 132,514	\$ 222,478
Construction and development loans	\$ 3,698	\$ 38,565	\$ 6,822	\$ 53,978	\$ 7,357	\$ 65,025	\$ 7,995	\$ 61,470	\$ 6,809	\$ 46,428	\$ 5,181	\$ 37,734	\$ 3,895	\$ 27,199	\$ 3,459	\$ 23,230
Commercial RE	\$ 27,417	\$ 60,579	\$ 30,680	\$ 66,939	\$ 33,687	\$ 73,812	\$ 41,372	\$ 87,932	\$ 42,658	\$ 91,575	\$ 43,539	\$ 92,451	\$ 44,570	\$ 84,433	\$ 41,633	\$ 81,293
Multifamily residential real estate	\$ 2,309	\$ 40,874	\$ 2,664	\$ 48,297	\$ 2,276	\$ 39,885	\$ 2,938	\$ 32,971	\$ 3,683	\$ 36,215	\$ 3,580	\$ 37,039	\$ 4,374	\$ 36,275	\$ 4,678	\$ 34,272
1-4 family residential loans	\$ 18,569	\$ 66,351	\$ 18,684	\$ 69,970	\$ 18,544	\$ 71,202	\$ 23,830	\$ 74,274	\$ 26,095	\$ 70,679	\$ 26,940	\$ 68,651	\$ 24,939	\$ 68,927	\$ 25,048	\$ 70,651
Farmland loans <sup>1</sup>	\$ -	\$ 13,515	\$ -	\$ 18,193	\$ -	\$ 20,060	\$ -	\$ 20,305	\$ 61	\$ 20,452	\$ 59	\$ 21,691	\$ 19	\$ 21,013	\$ -	\$ 19,262
Farm loans <sup>2</sup>	\$ -	\$ 8,566	\$ -	\$ 8,180	\$ -	\$ 8,981	\$ -	\$ 9,584	\$ -	\$ 10,661	\$ -	\$ 10,855	\$ -	\$ 9,384	\$ -	\$ 9,844
Commercial and industrial loans	\$ 5,915	\$ 28,762	\$ 7,587	\$ 30,086	\$ 8,112	\$ 29,625	\$ 9,185	\$ 27,951	\$ 9,000	\$ 28,785	\$ 8,863	\$ 27,556	\$ 9,572	\$ 27,578	\$ 8,270	\$ 29,205
Loans to individuals	\$ 2,326	\$ 10,560	\$ 2,716	\$ 10,889	\$ 2,619	\$ 10,668	\$ 2,479	\$ 10,455	\$ 2,293	\$ 11,315	\$ 2,186	\$ 10,885	\$ 1,884	\$ 9,922	\$ 1,848	\$ 9,525
Credit card loans	\$ -	\$ 920	\$ -	\$ 827	\$ -	\$ 851	\$ -	\$ 916	\$ -	\$ 1,028	\$ -	\$ 1,051	\$ -	\$ 1,085	\$ -	\$ 1,114
All other loans & leases	\$ 118	\$ 3,832	\$ 199	\$ 3,758	\$ 229	\$ 4,900	\$ 524	\$ 5,044	\$ 536	\$ 5,127	\$ 448	\$ 5,237	\$ 484	\$ 5,190	\$ 494	\$ 5,693
Residential 1-4 family construction	\$ -	\$ -	\$ -	\$ -	\$ 171	\$ 18,185	\$ 1,206	\$ 13,173	\$ 1,034	\$ 7,901	\$ 652	\$ 6,123	\$ 384	\$ 486.6	\$ 440.0	\$ 4723.9
Other construction, all land development and other land	\$ -	\$ -	\$ -	\$ -	\$ 4,375	\$ 50,356	\$ 5,858	\$ 50,667	\$ 5,142	\$ 40,815	\$ 3,965	\$ 33,309	\$ 3,207	\$ 23287.6	\$ 2423.0	\$ 18870.6
<b>Performance and Condition Ratios</b>																
Credit loss provision to net charge-offs <sup>3</sup>	131.6	997.7	102.2	1066.0	175.0	4107.3	151.7	4154.8	146.5	728.8	126.1	416.5	107.1	494.7	84.5	366.5
Loss allowance to loans	1.3	0.8	1.3	0.7	1.2	0.7	1.4	0.8	1.6	1.1	2.1	1.1	2.0	1.4	2.0	1.4
Loan loss allowance to noncurrent loans <sup>4</sup>	157.2	6210.4	118.5	2797.2	74.1	1100.8	53.4	537.2	52.4	106.5	50.4	286.2	54.8	1566.3	61.9	96.1
Net loans and leases to deposits	77.9	20.4	81.2	21.2	84.9	20.9	88.4	18.1	80.2	15.8	78.8	15.5	75.7	16.8	71.5	15.5
<b>Noncurrent loans to loans</b>																
Noncurrent loans to loans	0.82%	2.64%	0.80%	2.56%	1.67%	2.76%	2.70%	3.12%	3.60%	3.42%	4.03%	4.52%	3.73%	5.28%	3.82%	5.76%
Loans Noncurrent: Real estate loans	0.60%	2.56%	0.84%	2.65%	1.53%	2.68%	2.81%	4.05%	3.90%	4.84%	4.43%	5.04%	4.20%	5.76%	4.32%	6.00%
Loans Noncurrent: Construction & land development <sup>5</sup>	0.00%	6.65%	0.00%	1.70%	0.00%	13.51%	1.92%	13.29%	5.82%	20.67%	5.82%	26.67%	7.98%	29.07%	4.63%	33.49%
Loans Noncurrent: Commercial real estate	0.09%	3.71%	0.50%	4.22%	0.49%	3.22%	1.25%	3.30%	2.65%	4.02%	3.80%	5.43%	3.00%	6.73%	3.76%	7.82%
Loans Noncurrent: Multifamily residential <sup>6</sup>	0.00%	4.61%	0.00%	6.49%	0.00%	10.23%	0.00%	14.49%	0.00%	17.57%	0.00%	8.86%	0.00%	6.97%	0.00%	7.44%
Loans Noncurrent: 1-4 family residential <sup>7</sup>	0.60%	3.77%	0.79%	3.40%	1.03%	4.29%	1.40%	3.72%	2.00%	3.48%	3.38%	4.36%	4.02%	5.38%	3.14%	7.14%
Loans noncurrent: Commercial and industrial loans <sup>8</sup>	0.36%	5.38%	0.40%	6.69%	0.58%	4.99%	0.65%	11.03%	1.24%	4.67%	0.84%	9.40%	0.94%	5.77%	0.78%	8.11%
Loans Noncurrent: Loans to individuals <sup>9</sup>	0.51%	12.41%	0.62%	2.28%	0.68%	3.71%	0.71%	3.20%	0.73%	6.42%	0.55%	15.08%	0.58%	6.23%	0.37%	11.42%
Loans Noncurrent: Credit card loans <sup>10</sup>	0.43%	7.33%	0.27%	11.01%	0.25%	7.84%	0.55%	8.33%	0.30%	7.75%	0.00%	21.69%	0.00%	4.78%	0.00%	1.17%
Loans Noncurrent: All other loans and leases <sup>11</sup>	0.00%	6.89%	0.00%	12.32%	0.00%	11.76%	0.00%	16.18%	0.00%	11.02%	0.00%	13.09%	0.00%	2.58%	0.00%	6.40%
<b>Net charge-offs to loans</b>																
Net charge-offs to loans	0.09%	0.28%	0.10%	0.52%	0.13%	0.66%	0.38%	0.79%	0.88%	1.54%	0.96%	1.47%	0.85%	1.10%	0.63%	1.30%
Net Loans Charged-off: Construction & development <sup>12</sup>	0.00%	0.37%	0.00%	0.37%	0.00%	0.62%	0.00%	21.05%	0.26%	9.47%	1.84%	8.18%	0.00%	11.63%	0.00%	9.42%
Net Loans Charged-off: Commercial real estate	0.00%	0.27%	0.00%	0.25%	0.00%	1.26%	0.00%	0.71%	0.16%	1.23%	0.25%	0.93%	0.47%	1.48%	0.31%	1.18%
Net Loans Charged-off: Multi-family residential <sup>13</sup>	0.00%	0.16%	0.00%	0.24%	0.00%	1.32%	0.00%	0.19%	0.00%	1.77%	0.00%	4.63%	0.00%	1.20%	0.00%	2.64%
Net Loans Charged-off: 1-4 family residential <sup>14</sup>	0.00%	0.38%	0.00%	0.90%	0.00%	1.05%	0.05%	1.12%	0.25%	1.27%	0.60%	1.51%	0.59%	1.29%	0.53%	1.86%
Net Loans Charged-off: Commercial and industrial <sup>15</sup>	0.01%	1.46%	0.00%	2.25%	0.05%	14.27%	0.38%	3.53%	1.28%	6.16%	0.81%	5.74%	0.62%	7.61%	0.26%	25.18%
Net Loans Charged-off: Loans to individuals <sup>16</sup>	0.41%	134.93%	0.43%	3287.11%	0.33%	3.35%	0.82%	2.71%	1.42%	6.54%	0.88%	5.21%	0.78%	19.50%	0.46%	3.73%
Net Loans Charged-off: Credit card loans <sup>17</sup>	1.83%	5.47%	0.88%	13.60%	0.86%	15.10%	2.03%	6.96%	3.28%	11.39%	3.19%	5.38%	1.23%	3.22%	1.44%	4.35%
Net Loans Charged-off: All other loans and lease <sup>18</sup>	0.00%	1.14%	0.00%	9.06%	0.00%	2.39%	0.00%	2.20%	0.00%	3.13%	0.00%	5.01%	0.00%	384.91%	0.00%	6.07%

Table 3B Additional Summary Statistics for Community Development Bank Peer Group

**Table Notes:**

**Number of Observations:** The standard number of observations is 66 unless otherwise noted.

<sup>1</sup> 59 observations for 2005-2010; 61 for 2011.

<sup>2</sup> 59 observations for 2005-2010; 61 for 2011.

<sup>3</sup> 59 observations in 2005, 61 in 2006-2007; 72 in 2007; 65 in 2008; 66 in 2009-2012.

<sup>4</sup> 61 observations in 2005, 63 in 2006; 65 in 2007-2008; 74 in 2008; 66 in 2009; 65 in 2010, 64 in 2011-2012.

<sup>5</sup> 59 observations in 2005; 62 in 2006- 2009; 60 in 2010; 59 in 2011-2012.

<sup>6</sup> 65 observations for 2005-2010.

<sup>7</sup> 57 observations in 2005-2007; 58 in 2008; 56 in 2009; 62 in 2010; 60 in 2011 and 58 in 2012.

<sup>8</sup> 63 observations for 2005; 64 in 2006- 2008, 65 in 2009-2010; 63 in 2011-2012.

<sup>9</sup> 65 observations in 2005; 64 in 2006-2010, 65 in 2011; 64 in 2012.

<sup>10</sup> 22 observations in 2005, 21 in 2006; 22 in 2007, 21 in 2008; 19 in 2009, 21 in 2010-2011, 19 in 2012.

<sup>11</sup> 52 observations in 2005; 55 in 2006; 53 in 2007-2008; 51 in 2009; 53 in 2010, 57 in 2011 and 45 in 2012.

<sup>12</sup> 61 observations in 2005; 62 in 2006; 63 in 2007-2010, 61 in 2011 and 60 in 2012.

<sup>13</sup> 66 observations in 2005; 65 in 2006-2010, 66 in 2011-2012.

<sup>14</sup> 57 observations in 2005; 59 in 2006; 58 in 2007-2008; 69 in 2008; 59 in 2009; 62 in 2010, 63 in 2011 and 60 in 2012.

<sup>15</sup> 64 observations for 2005-2008; 65 in 2009-2011, 64 in 2012.

<sup>16</sup> 65 observations for 2005-2006; 64 in 2007- 2010; 65 in 2011-2012.

<sup>17</sup> 22 observations for 2005; 24 in 2006; 23 in 2007-2008; 22 in 2009; 21 in 2010-2012.

<sup>18</sup> 53 observations for 2005; 55 in 2006; 57 in 2007; 55 in 2008-2010.

**Peer Group Composition:** The peer group is composed of 76 community development banks. However, data on ten banks were not available for every year, so the summary statistics are based on 66 banks.

**Reporting Date(s):** As of December 31st for each respective year.

**Definitions:**

**Net interest income:** Total interest income minus total interest expense. It represents the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors.

**Provision for loan and lease losses:** The amount needed to make the allowance for loan and lease losses adequate to absorb expected loan and lease losses (based upon management's evaluation of the bank's current loan and lease portfolio). Call reporters: prior to 2001 and after 2002, an allowance for transfer risk is also included to cover losses on international assets. Additionally, from 1997 to 2000, includes provision for credit losses on off-balance sheet credit exposures. TFR Reporters: Reflects net provision for losses on interest-bearing assets.

**Total noninterest income:** Income from fiduciary activities, plus service charges on deposit accounts in domestic offices, plus trading gains (losses) and fees from foreign exchange transactions, plus other foreign transaction gains (losses), plus other gains (losses) and fees from trading assets and liabilities.

**Total noninterest expense:** Salaries and employee benefits, expenses of premises and fixed assets (net of rental income), and other noninterest expenses.

**Pre-tax net operating income:** Net income (loss) before income taxes and extraordinary items and other adjustments minus gains (losses) on securities not held in trading accounts.

**Applicable income taxes:** Applicable federal, state and local, and foreign income taxes.

**Net income:** Net interest income plus total noninterest income plus realized gains (losses) on securities and extraordinary items, less total noninterest expense, loan loss provisions and income taxes.

**Net charge-offs:** Total loans and leases charged-off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged-off.

**Cash dividends:** Cash dividends paid on common and preferred stock.

**Total loans and leases:** Total loans and lease financing receivables, net of unearned income.

**Construction and development loans:** Construction and land development loans secured by real estate held in domestic offices. This item includes loans for all property types under construction, as well as loans for land acquisition and development.

**Commercial RE:** Nonresidential loans (excluding farm loans) primarily secured by real estate held in domestic offices. Please note: Thrift Financial Reporters include mortgages on properties that are used for farming in this item.

**Multifamily residential real estate:** Multifamily (5 or more) residential property loans secured by real estate held in domestic offices.

**1-4 family residential loans:** Total loans secured by 1-4 family residential properties (including revolving and open-end loans) held in domestic offices. Note: Prior to 2004 the savings institutions that file a thrift financial report did not report the 1-4 family loans by the sub category first liens and second liens. The data is not available prior to this year. Commercial banks began reporting that data in 1991.

**Farmland loans:** Loans secured by farmland held in domestic offices. Excludes savings institutions filing a TFR.

**Farm loans:** Loans to finance agricultural production and other loans to farmers. Excludes savings institutions filing a TFR.

**Commercial and industrial loans:** Commercial and industrial loans. Excludes all loans secured by real estate, loans to individuals, loans to depository institutions and foreign governments, loans to states and political subdivisions and lease financing receivables.

**Loans to individuals:** Loans to individuals for household, family, and other personal expenditures including outstanding credit card balances and other secured and unsecured consumer loans.

**Credit card loans:** Consumer loans extended through credit card plans.

**All other loans & leases:** Includes obligations (other than securities and leases) of U.S. states and political subdivisions including nonrated industrial development obligations, total acceptances of other banks, loans to depository institutions and foreign governments and lease financing receivables.

**Residential 1-4 family construction:** Residential 1-4 family construction loans secured by real estate in domestic offices.

**Other construction, all land development and other land:** Other construction loans and all land development and other land loans secured by real estate in domestic offices.

**Credit loss provision to net charge-offs:** Provision for possible credit and allocated transfer risk as a percent of net charge-offs. If the denominator is less than or equal to zero, then ratio is shown as 'NA.'

**Loss allowance to loans:** Allowance for loan and lease losses as a percent of total loan and lease financing receivables, excluding unearned income.

**Loan loss allowance to noncurrent loans:** Allowance for loan and lease losses as a percent of noncurrent loans and leases.

Table 3B Additional Summary Statistics for Community Development Bank Peer Group

**Net loans and leases to deposits:** Loans and lease financing receivables net of unearned income, allowances and reserves as a percent of total deposits.

**Noncurrent loans to loans:** Total noncurrent loans and leases, Loans and leases 90 days or more past due plus loans in nonaccrual status, as a percent of gross loans and leases.

**% Loans Noncurrent: Real estate loans:** Real estate loans past due 90 days or more plus loans placed in nonaccrual status as a percent of real estate loans.

**% Loans Noncurrent: Construction & land development:** Noncurrent construction and land development loans secured as a percent of total construction and land development loans secured in domestic offices.

**% Loans Noncurrent: Commercial real estate:** Noncurrent nonfarm nonresidential real estate loans as a percent of total nonfarm nonresidential real estate loans in domestic offices.

**% Loans Noncurrent: Multifamily residential:** Noncurrent multifamily residential real estate (5 or more) loans as a percent of total multifamily residential real estate loans in domestic offices.

**% Loans Noncurrent: 1-4 family residential:** Noncurrent loans secured by 1-4 family residential properties (including all 1-4 family loans except home equity loans) as a percent of total 1-4 family residential mortgage loans. This only applies to loans held in domestic offices.

**% Loans noncurrent: Commercial and industrial loans:** Commercial and industrial loans 90 days or more past due and nonaccrual as a percent of total commercial and industrial loans. Note: For banks with assets of less than \$300 million prior to 2001, this item includes all other loans (loans to depository institutions, agricultural loans, etc.).

**% Loans Noncurrent: Loans to individuals:** Loans to individuals for household, family and other personal expenditures 90 days or more past due and nonaccrual as a percent of total consumer loans.

**% Loans Noncurrent: Credit card loans:** Credit card loans to individuals for household, family and other personal expenditures 90 days or more past due and nonaccrual as a percent of total credit card and related plan loans.

**% Loans Noncurrent: All other loans and leases:** Other loans and leases (including loans to depository institutions and acceptances of other banks, loans to foreign governments and official institutions, lease financing receivables, and loans to finance agricultural production and other loans to farmers) which are 90 days or more past due and nonaccrual as a percent of total other loans and leases.

**Net charge-offs to loans:** Gross loan and lease financing receivable charge-offs, less gross recoveries, (annualized) as a percent of average total loans and lease financing receivables.

**% Net Loans Charged-off: Construction & development:** Net charged-off construction and land development loans secured by real estate (annualized) as a percent of average total construction and land development loans secured by real estate.

**% Net Loans Charged-off: Commercial real estate:** Net charged-off loans secured by nonfarm nonresidential properties (annualized) as a percent of average total loans secured by nonfarm nonresidential properties.

**% Net Loans Charged-off: Multi-family residential:** Net charged-off loans secured by multi-family (5 or more) residential properties (annualized) as a percent of average total loans secured by multi-family residential properties.

**% Net Loans Charged-off: 1-4 family residential:** Net charged-off all loans secured by 1-4 family residential properties (annualized) as a percent of average total loans secured by 1-4 family residential properties.

**% Net Loans Charged-off: Commercial and industrial:** Net charged-off commercial and industrial loans (annualized) as a percent of average total commercial and industrial loans.

**% Net Loans Charged-off: Loans to individuals:** Net charged-off loans to individuals for household, family and other personal expenditures (annualized) as a percent of average total loans to individuals.

**% Net Loans Charged-off: Credit card loans:** Net charged-off credit card loans to individuals (annualized) as a percent of average total credit card and related plan loans.

**% Net Loans Charged-off: All other loans and lease:** Net charged-off loans to depository institutions and acceptances of other banks, loans to foreign governments and official institutions, lease financing receivables, loans to finance agricultural production and all other loans (annualized) as a percent of average total other loans and leases.

**Source:** FDIC Statistics on Depository Institutions (SDI), <http://www2.fdic.gov/sdi/index.asp>